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# Corporate Information

## DIRECTORS

### Executive Directors

Gan Wee Sean (*Chairman and Chief Executive Officer*) (R)  
Gan Fock Wai, Stephen (R)  
Gan Cheng Hooi, Gavin

### Non-executive Director

Gan Fook Yin, Anita

### Independent Non-executive Directors

Leung Man Chiu, Lawrence  
(*chairing A, chairing R and chairing N*)  
Wong Ying Kay, Ada (A, R, N)  
Ip Tin Chee, Arnold (A, R, N)

## COMPANY SECRETARY

Lo Tai On

## REGISTERED OFFICE

Clarendon House  
2 Church Street  
Hamilton HM 11  
Bermuda

## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN HONG KONG

11th Floor, 200 Gloucester Road  
Wan Chai  
Hong Kong

## AUDITOR

Mazars CPA Limited  
42nd Floor, Central Plaza  
18 Harbour Road, Wanchai  
Hong Kong

## SOLICITOR

Woo, Kwan, Lee & Lo  
26th Floor, Jardine House  
1 Connaught Place, Central  
Hong Kong

## PRINCIPAL SHARE REGISTRAR

Conyers Corporate Services (Bermuda) Limited  
Clarendon House, 2 Church Street  
Hamilton HM 11, Bermuda

## HONG KONG SHARE REGISTRAR

Tricor Standard Limited  
Level 22, Hopewell Centre  
183 Queen's Road East  
Hong Kong

## STOCK CODE

239

## HOME PAGE

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## EMAIL

[pfy@pfy.com.hk](mailto:pfy@pfy.com.hk)

## TELEPHONE

(852) 2881 7713

(A) *Audit Committee member*  
(R) *Remuneration Committee member*  
(N) *Nomination Committee member*

# About Us

We are principally engaged in the manufacture, marketing and distribution of healthcare products using our brand “Hoe Hin”. One of our Hoe Hin products has been well-known as Hoe Hin White Flower Embrocation or Hoe Hin Pak Fah Yeow, a renowned medicated oil, which has been manufactured for over 90 years and is available in Hong Kong, Macau, Mainland China, Southeast Asia and western countries. Our other Hoe Hin products include Hoe Hin Strain Relief, Hoe Hin White Flower Ointment and Fúzǎi 239 (floral-scented White Flower Embrocation). The quality management system of our manufacturing facilities (that is, Hoe Hin Pak Fah Yeow Manufactory Limited) is established in accordance with PIC/S (Pharmaceutical Inspection Convention/Pharmaceutical Inspection Co-operation Scheme) Guide to Good Manufacturing Practice for Medicinal Products. The facilities are GMP certified with certificates issued by Therapeutic Goods Administration, Australia and Chinese Medicine Council of Hong Kong. In addition, the said quality management system is ISO9001:2015 certified.

We are also principally engaged in property and treasury investments. We have property investments in the United Kingdom, Hong Kong and Singapore which were acquired a long time ago and intended to be held for long term to generate steady income.

## HOE HIN BRAND AND PRODUCTS

“Being recognised in most of the markets as premium products amongst other brands, which reflect recognition of our brand as Using Top Quality Ingredients, Top Quality Management and Hong Kong-Made Production.”

## VISION

“To be the premier provider of top quality medicated products that are superior to other choices in the markets for all walks of life.”

## MISSION

“To deliver sustainable value to our stakeholders through responsible business based on core values that include quality excellence, integrity, nurturing and financial strength.”

## CORE VALUES

Values	Elements
H – Honesty	Integrity, Ethic, Conduct
O – Obedience	Accountability, Health and safety, Regulatory compliance
E – Excellence	Quality, Assurance, Financial strength, Sustainability
H – Human	People, Respect, Encouragement, Networking
I – Innovation	Continuous improvement, Marketing initiative
N – Nurturing	Equal opportunities, Environment, Humanity, Return to community

## STRATEGIES

### Healthcare

Short to Medium Term: “Expanding existing markets for our existing products while seeking opportunities to explore and develop new markets.”

Long Term: “Extending our markets to mainstream channels and chains to cover local communities in overseas markets.”

### Property Investments

“Intended for long term to generate steady income and enable us to create cushion irrespective of uncertain economic conditions, while recognised as important to realise premium capital gain for maximising the return as and when considered appropriate.”

### Treasury Investments

“Making use of our surplus cash for low to medium-risk investments for better return as opposed to earning historic-low interest from bank deposits.”

# Highlights

- Revenue down 2.4% year-on-year, attributable to decreased sales contribution from Healthcare business.
- Underlying Recurring Profit, the performance indicator of the Group, up 2.8% year-on-year, reflecting improved foreign currency transactions.
- Reported Profit up 67.6%, mainly attributable to fair value changes on investment properties.
- Our financial position remains strong and we are well positioned to meet any challenges ahead, while maintaining focus on our business strategies.

## RESULTS SUMMARY

	<i>Notes</i>	<b>Year ended 31 December</b>		<b>Change</b>
		<b>2017</b>	<b>2016</b>	
		<b>HK\$'000</b>	<b>HK\$'000</b>	
Revenue	1	<b>178,269</b>	182,604	-2.4%
Reported profit	2	<b>102,589</b>	61,199	+67.6%
Underlying recurring profit	3	<b>63,469</b>	61,753	+2.8%
		<b>HK cents</b>	<b>HK cents</b>	
Earnings per share:				
Reported profit	4	<b>32.9</b>	19.6	+67.9%
Underlying recurring profit		<b>20.4</b>	19.8	+3.0%
Total dividends per share	4	<b>14.85</b>	12.5	+18.8%
		<b>At 31 December</b>	<b>2016</b>	
		<b>2017</b>	<b>2016</b>	
		<b>HK\$'000</b>	<b>HK\$'000</b>	
Shareholders' funds	5	<b>748,508</b>	633,512	+18.2%
		<b>HK\$</b>	<b>HK\$</b>	
Net asset value per share	6	<b>2.40</b>	2.03	+18.2%

- Notes:*
1. Revenue represents revenue derived from the three business segments, namely healthcare (“Healthcare”), property investments (“Property Investments”) and treasury investments (“Treasury Investments”).
  2. Reported profit (“Reported Profit”) is the profit attributable to owners of the Company, which is prepared in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants.
  3. Underlying recurring profit (“Underlying Recurring Profit”) reflects the Group’s performance of the three business segments and is arrived at by excluding from Reported Profit the unrealised fair value changes of financial assets at fair value through profit or loss and of investment properties, and the items that are non-recurring in nature.
  4. The basic and diluted earnings per share and the total dividends per share are calculated using the weighted average number of ordinary shares in issue during the year.
  5. Shareholders’ funds are the equity attributable to owners of the Company, which is equivalent to the total equity as presented in the Company’s consolidated statement of financial position.
  6. Net asset value per share represents shareholders’ funds divided by the number of ordinary shares of the Company in issue as at the year end date.

# Chairman's Statement

Dear fellow shareholders,

## OVERVIEW

The Group's total revenue for the year 2017 was HK\$178.3 million, representing a year-on-year decline of 2.4%. We saw decreased sales contributions from Healthcare business, mainly attributable to stagnant performance in Hong Kong market. Underlying Recurring Profit, the performance indicator of the Group, was up 2.8% to HK\$63.5 million (2016: HK\$61.8 million). The improved performance on foreign currency transactions contributed to such increase.

Reported Profit for 2017 up 67.6% to HK\$102.6 million (2016: HK\$61.2 million), primarily due to, amongst others as mentioned above, net unrealised fair value gains of investment properties.

## DIVIDENDS

The Board proposes a final dividend of HK5.6 cents per share (2016: HK5.6 cents per share) and a special dividend of HK2.2 cents per share (2016: Nil) for the year ended 31 December 2017, subject to approval by shareholders at the forthcoming annual general meeting of the Company. These together with the interim dividends of HK7.05 cents per share (2016: HK6.9 cents per share) already declared, will make total dividends of HK\$46.3 million for 2017 (2016: HK\$39.0 million).

## BUSINESS

Global economy continued to improve modestly in 2017, despite uncertainty over geopolitical tensions and instability. Hong Kong economy also improved due to favourable job and income conditions as well as revival in visitor arrivals. High property and stock prices further added positive sentiment to local consumption. Inflationary pressure was moderate amid sustained economic growth and imported inflation. United States Dollars continued to weaken despite the interest rate normalisation, leading to relative improvement of other major currencies in 2017. Pound Sterling was thus stronger, giving positive impact on the assets and income denominated in Pound Sterling.

Despite improvement in domestic spending and revival in visitor arrivals in Hong Kong, weak spending power at healthcare sector of Mainland visitors continued to affect spending pattern at retail level, leading to lower-than-expected result in Hong Kong market. On the other hand, the steady growth of mainland travellers in Macau contributed a sales enhancement for the market in 2017. In addition, our focus on market penetration in Mainland China continued to contribute to the sales growth. It is expected such trends would remain stable in the coming year.

Southeast Asian markets had shown steady results in 2017, except that we saw a decrease in orders from Indonesia due to new regulations in place to restrict overseas products. South Korea remained the largest contributor to the sales growth in other markets. As mentioned in our Interim Report 2017, our products, Hoe Hin Pak Fah Yeow and Fuzai 239, were newly listed in 800 stores of Olive Young, one of the biggest chain stores in South Korea, and the satisfactory sales performance indicated preliminary acceptance by local customers.

Our rental income increased slightly in 2017. A number of outstanding rent reviews of our properties in the United Kingdom (the "UK Properties") were finally agreed in 2017 which generated retrospective rental income in 2017. Coupled with increased average exchange rate in translating the rental income, rental income from the UK Properties increased 25.7% to HK\$7.4 million. However, such increase was almost offset by less rental income in Hong Kong due to less occupancy rate. The fair value assessment of our investment properties as at year-end 2017 resulted in a net unrealised fair value gain of HK\$35.4 million (2016: loss of HK\$1.3 million). A general positive office outlook in Hong Kong and an improving retail rental outlook in London contributed to such gain.

# Chairman's Statement

## OUTLOOK

Looking forward, 2018 will remain to be a challenging year with increases in pricing of raw materials and a weaker US currency may ultimately affect the overall profit margin. Weak spending power at healthcare sector of Mainland visitors may continue to affect sales performance in Hong Kong. To cope with these challenges, new marketing strategy will be adopted in 2018 to redirect our object of target customers from mainlanders to local customers and tourists in general. We will also establish a customer relationship program focusing on local drugstores to further improve our relationship with the local pharmaceutical business practitioners. For other markets, we will focus further concentration in strong growth markets such as South Korea and Mainland China to look for growth opportunities. We intend to centralise our resources in further developing the existing potential markets, mainly Guangdong, Zhejiang, Fuzhou, Jiangsu and Guangxi, to generate sales in the first place instead of expanding our distribution network with a hectic schedule. We will also introduce a new marketing strategy to establish our communication with local salespersons throughout the country by running a live Wechat program to conduct product trainings comprehensively.

With interest coverage of 96.2 times (2016: 91.6 times) and debt-to-equity ratio of 3.6% (2016: 4.3%), our financial position remains strong and we are well positioned to meet any challenges ahead, while maintaining focus on our business strategies.

## APPRECIATION

I would like to thank our board members, the management team and our staff for their dedication and commitment as well as our shareholders, business partners, suppliers and customers for their continued support.

**GAN Wee Sean**  
*Chairman*

Hong Kong, 27 March 2018



# Management Discussion and Analysis

## RESULTS OVERVIEW

The Group's revenue was HK\$178,269,000 in 2017, a decline of 2.4% from HK\$182,604,000 in 2016 mainly attributable to decreased sales contributions from Healthcare in Hong Kong market. Revenue of each business segment is as follows:

	2017 HK\$'000	2016 HK\$'000	Change %
Healthcare	167,819	172,055	-2.5
Property investments	10,002	9,992	+0.1
Treasury investments	448	557	-19.6
	<u>178,269</u>	<u>182,604</u>	-2.4%

Underlying Recurring Profit, which excludes from Reported Profit the unrealised fair value changes of financial assets and of investment properties and the items that are non-recurring in nature, was HK\$63,469,000, up 2.8% from HK\$61,753,000 year-on-year. This mainly reflected stagnant performance of Healthcare in Hong Kong market, but compensated by improved performance on foreign currency transactions. Earnings per share of Underlying Recurring Profit was HK20.4 cents, up 3.0% from HK19.8 cents in 2016.

Reported Profit for 2017 up 67.6% to HK\$102,589,000 (2016: HK\$61,199,000), primarily due to unrealised fair value gain on the Group's investment properties in Hong Kong and the United Kingdom. Earnings per share of Reported Profit was HK32.9 cents, up 67.9% from HK19.6 cents in 2016.

Below is the reconciliation between Underlying Recurring Profit and Reported Profit:

	2017 HK\$'000	2016 HK\$'000	Change %
<b>Underlying Recurring Profit</b>	<b>63,469</b>	61,753	+2.8%
Unrealised fair value changes of:			
Financial assets	2,816	749	
Investment properties:			
United Kingdom	2,710	(4,243)	
Others	32,712	2,940	
Items that are non-recurring in nature:			
Compensation income	882	-	
<b>Reported Profit</b>	<b>102,589</b>	61,199	+67.6

The revaluation of other properties, which is accounted for as other comprehensive income, has resulted in a net revaluation surplus in 2017 of HK\$42,425,000 (2016: HK\$6,270,000).

Total comprehensive income attributable to owners of the Company for 2017 was approximately HK\$154,419,000 (2016: HK\$48,077,000).

# Management Discussion and Analysis

## OPERATIONS REVIEW

### Healthcare

Revenue from Healthcare segment declined by 2.5% to HK\$167,819,000 (2016: HK\$172,055,000). Revenue of each geographical segment is as follows:

	2017 HK\$'000	2016 HK\$'000	Change %
Hong Kong	96,342	106,230	-9.3
Macau	14,928	13,898	+7.4
Mainland China	26,703	23,507	+13.6
Southeast Asia	22,454	23,865	-5.9
North America	4,286	3,639	+17.8
Others	3,106	916	+239.1
<b>Segment revenue</b>	<b>167,819</b>	<b>172,055</b>	<b>-2.5</b>
<b>Segment profit</b>	<b>79,070</b>	<b>81,456</b>	<b>-2.9</b>

Despite visitor arrivals resuming growth gradually in 2017, weak spending power at healthcare sector of Mainland visitors continued to affect spending pattern at retail level. Sales contribution from Hong Kong decreased remarkably by 9.3% from HK\$106,230,000 to HK\$96,342,000, while Macau improved slightly comparing to the same period in 2016. Growth path in Mainland China continued to pick up modestly and market penetration expanded with successful product listing to new drugstore chains in 2017.

Sales in Southeast Asia saw a slight decline in 2017 compared to 2016 largely attributable to a decrease in orders from Indonesia due to a change in the customs and import regulations in the country that restricted the import of overseas products. The situation in this market is expected to return to normal in 2018. Other Southeast Asian markets had shown steady results throughout the year.

Results in South Korea had been encouraging with a satisfactory performance in this territory which contributed to the increase in revenue of other markets. Further focus and new strategies will be deployed to enhance the coverage of the Group's products to existing and new retail outlets and locations.

Underlying Recurring Segment Result, which excludes from the segment result the unrealised fair value changes of financial assets and of investment properties and the items that are non-recurring in nature, was a profit of HK\$78,188,000, down 4.0% from HK\$81,456,000 in 2016. This reflected stagnant performance in Hong Kong market. The overall profit margin for 2017 was also lower as compared to 2016 due to product mix sold and increased raw materials and production costs.

Segment result for 2017 declined by 2.9% to HK\$79,070,000 (2016: HK\$81,456,000). A non-recurring compensation was received from a distributor in 2017.

Below is the reconciliation between Underlying Recurring Segment Result and the segment result:

	2017 HK\$'000	2016 HK\$'000	Change %
<b>Underlying Recurring Segment Result</b>	<b>78,188</b>	81,456	-4.0
Items that are non-recurring in nature: Compensation income	882	-	
<b>Segment result – profit</b>	<b>79,070</b>	<b>81,456</b>	<b>-2.9</b>



# Management Discussion and Analysis

## Property Investments

Revenue for this segment increased by 0.1% to HK\$10,002,000 (2016: HK\$9,992,000). This change mainly represents increased rental income derived in the United Kingdom as a result of recognition of rental income in respect of previous years for a series of outstanding rent reviews as well as increased average exchange rate in translating rental income, partly offset by less rental income in Hong Kong due to less occupancy rate. Revenue of each geographical segment is as follows:

	2017 <i>HK\$'000</i>	2016 <i>HK\$'000</i>	Change %
Hong Kong – office and residential	2,392	3,902	-38.7
Singapore – industrial	221	213	+3.8
United Kingdom – retail/residential	7,389	5,877	+25.7
<b>Segment revenue</b>	<b>10,002</b>	9,992	+0.1
<b>Segment result – profit</b>	<b>43,660</b>	7,301	+498.0

For the year 2017, segment revenue of about 23.9%, 2.2% and 73.9% (2016: 39.1%, 2.1% and 58.8%) were derived from investment properties in Hong Kong, Singapore and United Kingdom respectively. Occupancy rate was 92.3% (2016: 100%) let in 2017.

Underlying Recurring Segment Result was a profit of HK\$8,238,000, down 4.3% from HK\$8,604,000 in 2016. Property expenses ratio as a percentage of segment revenue increased to 17.6% in 2017 (2016: 13.9%). Both Underlying Recurring Segment Result and the property expenses ratio for 2017 reflected a higher proportional property expenses due to a lower occupancy rate.

Segment result for 2017 increased by 498% to HK\$43,660,000 (2016: HK\$7,301,000), mainly attributable to unrealised revaluation gain of HK\$35,422,000 (2016: loss of HK\$1,303,000) was recognised for the Group's investment properties. This reflected a general positive office outlook in Hong Kong and an improving retail rental outlook in London.

Below is the reconciliation between Underlying Recurring Segment Result and the segment result:

	2017 <i>HK\$'000</i>	2016 <i>HK\$'000</i>	Change %
<b>Underlying Recurring Segment Result</b>	<b>8,238</b>	8,604	-4.3
Unrealised fair value changes of investment properties:			
United Kingdom	2,710	(4,243)	
Hong Kong and Singapore	32,712	2,940	
<b>Segment result – profit</b>	<b>43,660</b>	7,301	+498.0

## Treasury Investments

Other than placing deposits in renowned banks, the Group also invested in equity and debt securities, mutual funds and dual currency investments for higher yields.

Revenue (mainly interest income) derived from this segment decreased by 19.6% to HK\$448,000 (2016: HK\$557,000), primarily due to holding less debt securities during the year. Underlying Recurring Segment Result improved to a profit of HK\$2,476,000 (2016: loss of HK\$318,000). Such improvement reflected improved performance on foreign currency transactions, partly offset by the decreased interest income as aforesaid.

# Management Discussion and Analysis

The segment result improved to a profit of HK\$5,292,000 (2016: HK\$431,000), mainly attributable to, amongst others as mentioned above, improved unrealised fair value changes on listed investments.

Below is the reconciliation between Underlying Recurring Segment Result and the segment result:

	2017 HK\$'000	2016 HK\$'000	Change %
Underlying Recurring Segment Result	2,476	(318)	+878.6
Unrealised fair value changes of financial assets	2,816	749	
<b>Segment result – profit</b>	<b>5,292</b>	<b>431</b>	<b>+1,127.8</b>

## FINANCIAL REVIEW

The results overview and operations review in preceding sections also cover financial review of the Group's three business segments. This section discusses other significant financial items.

### Staff Costs

Staff costs are categorised into production (production-related payroll costs) and administration (other payroll costs, including management and head office staff), which increased by 10.4% from HK\$30,645,000 to HK\$33,838,000. This mainly reflected annual salary increment and increased provision for management bonus of executive directors.

### Other Operating Expenses

Other operating expenses slightly decreased by 0.9% to HK\$36,141,000 (2016: HK\$36,480,000). Other operating expenses ratio as a percentage of total revenue slightly increased to 20.3% in 2017 (2016: 20.0%).

### Finance Costs

Finance costs decreased by 4.6% to HK\$784,000 (2016: HK\$822,000), mainly due to lower average bank loan balances during the year after repayment of part of the mortgage loans in Hong Kong and the United Kingdom. Interest coverage ratio (profit from operations before interest and taxes and before unrealised fair value changes of financial assets and of investment properties divided by finance costs) increased to 96.2 in 2017 (2016: 91.6).

### Taxation

Decrease in taxation from HK\$12,704,000 to HK\$10,314,000 was principally a net effect of: a decline in taxable operating profit of subsidiaries in Hong Kong; and an increase in taxable operating profit of an overseas subsidiary.

# Management Discussion and Analysis

## Investment Properties

The Group's investment properties were valued at 31 December 2017 by Memfus Wong Surveyors Limited (for Hong Kong), Hilco Appraisal Singapore Pte Limited (for Singapore) and Savills (UK) Limited (for United Kingdom), independent professional valuers, on a fair value basis. The valuation as at year-end 2017 was HK\$340,961,000, an increase of 17.2% from HK\$290,993,000 as at year-end 2016. Such increase mainly reflected an improved prospect of property markets in Hong Kong. For the Group's investment properties in the United Kingdom, there are two principal elements in the valuation – firstly the value of the retail units, and secondly the value attributable to the residential units which was sold on long leases. The value of the retail units had risen due to the rental review settlements that had taken place during the course of 2017 and a longer unexpired term on account of a new 10 year reversionary lease to an existing tenant. Conversely, the value of the residential units had reduced as a number of flats having had lease extensions over the course of 2017. The Group, as the freeholder, would have been compensated for these lease extensions and taking into account the two elements, the valuation gave a net fair value gain. The valuation of properties in each geographical segment as at the year-end date is as follows.

	2017		2016		Change in HK\$ %
	Original currency '000	HK\$'000	Original currency '000	HK\$'000	
Hong Kong – office and residential	HK\$168,109	168,109	HK\$136,350	136,350	+23.3
Singapore – industrial	S\$1,950	11,390	S\$1,950	10,438	+9.1
United Kingdom – retail/residential	GBP15,370	161,462	GBP15,100	144,205	+12.0
		<u>340,961</u>		<u>290,993</u>	+17.2

Unrealised fair value gain on investment properties of HK\$35,422,000 (2016: loss of HK\$1,303,000) was recognised for 2017.

## FINANCIAL RESOURCES AND TREASURY POLICIES

The Group continued to adhere to prudent treasury policies. Gearing ratio (interest-bearing borrowings divided by total shareholders' funds) as at 31 December 2017 was 3.6% (2016: 4.3%). Total bank borrowings of the Group amounted to HK\$26,660,000 (2016: HK\$27,463,000), mainly denominated in Pound Sterling and Hong Kong Dollars with floating interest rates.

Current ratio (current assets divided by current liabilities) was 2.98 as at 31 December 2017 (2016: 2.63). The Group holds sufficient cash, marketable securities on hand and available banking facilities to meet its short-term liabilities, commitments and working capital demand.

## EXCHANGE RATE EXPOSURES

Most of the Group's business transactions were conducted in Hong Kong Dollars and United States Dollars. Certain rental income is derived in the United Kingdom and denominated in Pound Sterling. As at 31 December 2017, the Group's debt borrowings were mainly denominated in Pound Sterling and Hong Kong Dollars. The Group also had equity and debt securities and dual currency investments denominated in foreign currencies.

The Group considers there is no significant exposure to foreign exchange fluctuations for United States Dollars as long as the Hong Kong-United States dollar exchange rate remains pegged. Other than United States Dollars whose exchange rate with Hong Kong Dollars remained relatively stable during the year, the Group's foreign exchange exposure relating to investments in overseas securities and bank balances as at 31 December 2017 were approximately HK\$33.3 million (2016: HK\$27.7 million) in total, or about 3.7% (2016: 3.6%) of the Group's total assets. The Group was also exposed to foreign exchange rate changes (net of the underlying debt borrowings) of approximately HK\$139.8 million (2016: HK\$123.8 million) relating to carrying amount of the properties investments in the United Kingdom.

# Management Discussion and Analysis

## PLEDGE OF ASSETS

As at 31 December 2017, certain of the Group's leasehold land and buildings and investment properties with an aggregate carrying value of approximately HK\$317.5 million (2016: HK\$271.2 million) were pledged to secure banking facilities granted to the Group to the extent of approximately HK\$97.0 million (2016: HK\$96.4 million), of which approximately HK\$26.7 million (2016: HK\$27.5 million) were utilised as at 31 December 2017.

## CONTINGENT LIABILITIES

As at 31 December 2017, no legal proceedings were initiated by any third parties against the Group as defendant, nor were there any outstanding claims which may result in significant financial losses to the Group.

## PLAN FOR SIGNIFICANT INVESTMENT OR ACQUISITION OF CAPITAL ASSETS IN THE FUTURE

The Group has no plan for significant investment or acquisition of material capital assets.

## EMPLOYEES AND REMUNERATION POLICIES

As at 31 December 2017, the Group had a total of 95 (2016: 93) employees. Remuneration packages of employees and directors are reviewed annually and determined by reference to market pay and individual performance. In addition to salary payments, the Group also provides other employment benefits including medical allowance and educational subsidies to eligible employees.

# Board of Directors and Senior Management

## Executive Directors

**Mr. GAN Wee Sean**, aged 71, is the Chairman of the board, the Chief Executive Officer, an executive director of the Company and a member of the remuneration committee of the Company. He has been actively involved in the management of the Group since 1971. He was appointed as an executive director of the Company on 8 October 1991 and acting Chief Executive Officer on 21 April 2008 and the Chief Executive Officer on 1 September 2011. He is also a director in a number of subsidiaries of the Company. He attended North Western Polytechnic, London, England where he majored in business administration and marketing. He is a Fellow of the Institute of Chartered Secretaries and Administrators and Fellow of the Chartered Institute of Marketing. From 1981 to 1986, and from 1987 to 1990, he held the position of vice-chairman and chairman respectively of Chung Sing Benevolent Society. He was chairman of the Malaysian Association in Hong Kong from 1987 to 1989, and was a founder member of the Institute of Marketing in Hong Kong. He is also Command President HKIC of the St. John's Ambulance Brigade Island Command Hong Kong and Exco Member of Malaysia Chamber of Commerce Hong Kong and Macau. He is the eldest grandson of the founder, Mr. Gan Geok Eng and the father of Mr. Gan Cheng Hooi, Gavin, an executive director of the Company and the Sales and Marketing Director (Regions other than Greater China) of a subsidiary of the Company. Mr. Gan Fock Wai, Stephen, executive director of the Company and Ms. Gan Fook Yin, Anita, non-executive director of the Company, are respectively the son and daughter of the founder, Mr. Gan Geok Eng. He is a director and shareholder of Hexagan Enterprises Limited, a substantial shareholder of the Company.

**Mr. GAN Fock Wai, Stephen**, aged 56, is an executive director of the Company and is a member of the remuneration committee of the Company. He was the Chief Executive Officer until 21 April 2008. He is also a director in a number of subsidiaries of the Company. He possessed an honorary bachelor degree in food process engineering from Loughborough University of Technology in England. He has been actively involved in the management of the Group since 1986. He is a son of the founder, Mr. Gan Geok Eng. Mr. Gan Wee Sean, Chairman of the Company, is the grandson of the founder. Mr. Gan Cheng Hooi, Gavin, executive director of the Company is a son of Mr. Gan Wee Sean. Ms. Gan Fook Yin, Anita, non-executive director of the Company, is a sister of Mr. Gan Fock Wai, Stephen. In 2001, he was awarded one of the "2001 Youth Industrial Awards of Hong Kong" by the Federation of Hong Kong Industries. He was also a committee member (Practitioners Board) of the Chinese Medicine Council of Hong Kong from 1999 to 2005. He is a director and shareholder of Gan's Enterprises Limited, a substantial shareholder of the Company.

**Mr. GAN Cheng Hooi, Gavin**, aged 37, was appointed as an executive director of the Company on 23 September 2015. He joined Hoe Hin Pak Fah Yeow Manufactory, Limited ("HHPFY"), a wholly-owned subsidiary of the Company, in October 2007 and is now the Sales and Marketing Director (Regions other than Greater China) of HHPFY. Prior to joining HHPFY, he worked in different industries including market research, information technology and management consultancy. He obtained a bachelor degree in management from Royal Holloway University of London. He is a son of Mr. Gan Wee Sean, who is the Chairman, the Chief Executive Officer, an executive director and a substantial shareholder of the Company and the eldest grandson of the founder, Mr. Gan Geok Eng. Mr. Gan Fock Wai, Stephen, executive director of the Company and Ms. Gan Fook Yin, Anita, non-executive director of the Company, are respectively the son and daughter of the founder, Mr. Gan Geok Eng.

## Non-executive Director

**Ms. GAN Fook Yin, Anita**, aged 49, was appointed as a non-executive director of the Company on 23 September 2015. She joined Rena Creative Products Ltd. ("RENA") since 1999 and is now the chief executive officer of RENA. Prior to joining RENA, she served as chairman of Chancy Company Ltd. Now she also serves as an executive director of Rena Creative Services Ltd., which has three Hello Kitty Cafes in both Hong Kong and Macau. She has leadership and extensive managerial experience in financial, strategic, capital allocation and human resources. She obtained a bachelor degree in mathematics and management from King's College, University of London. She is a daughter of the founder, Mr. Gan Geok Eng and a sister of Mr. Gan Fock Wai, Stephen, who is an executive director and a substantial shareholder of the Company. Mr. Gan Wee Sean, Chairman of the Company, is a grandson of the founder. Mr. Gan Cheng Hooi, Gavin, executive director of the Company, is a son of Mr. Gan Wee Sean.

# Board of Directors and Senior Management

## Independent Non-executive Directors

**Mr. LEUNG Man Chiu, Lawrence**, aged 69, was appointed as an independent non-executive director of the Company in July 2006 and is the chairman of the audit committee, remuneration committee and nomination committee of the Company. He is a fellow member of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants. He graduated in 1969 from the Hong Kong Technical College (now known as the Hong Kong Polytechnic University) with a diploma in accountancy and qualified himself as a certified public accountant in 1972. Mr. Leung is a practising certified public accountant and has been in public practice for over 45 years. He has extensive experience in accounting and auditing and served in listing and auditing projects for a number of Hong Kong publicly listed companies. He is now practising as a partner in Tang and Fok. Mr. Leung is also a director of World Super Limited and an independent non-executive director of Safety Godown Company, Limited and PFC Device Inc., companies listed on The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

**Ms. WONG Ying Kay, Ada**, aged 58, has been appointed as an independent non-executive director of the Company since September 2004 and is a member of the audit committee, remuneration committee and nomination committee of the Company. She is a practicing solicitor and China-Appointed Attesting Officer. She is also an independent non-executive director of Hengan International Group Company Limited, a company listed on the Stock Exchange. She is a member of Museum Advisory Committee. She is also a member of Art Sub-Committee, Museum Advisory Committee and an advisor of Our Hong Kong Foundation.

**Mr. IP Tin Chee, Arnold**, aged 55, has been appointed as an independent non-executive director of the Company since September 2004 and is a member of the audit committee, remuneration committee and nomination committee of the Company. He is a graduate of Trinity College, Cambridge University, and qualified as a chartered accountant in 1988. Between 1989 and March 1997, he worked for Standard Chartered Asia Limited and was a director of Yuanta Securities (Hong Kong) Limited thereafter until January 2001, specialising in a range of corporate finance and advisory activities for companies based in Hong Kong and China. He is an executive director of Altus Capital Limited where he is involved in the supervision and management of corporate finance and advisory work for companies in Hong Kong and in advising on private equity and property investments in Asia. Mr. Ip's work focuses on fund raising for listed and unlisted companies, and management of real estate investment funds. He is the chairman of the management company which acts as manager of Saizen REIT, a real estate investment trust listed on the Singapore Stock Exchange. He is also an independent non-executive director of Pioneer Global Group Limited and Sam Woo Construction Group Limited and Icicle Group Holdings Limited (appointed on 16 November 2017) and the chairman and executive director of Altus Holdings Limited, companies listed on the Stock Exchange.

## Senior Management

**Mr. TSANG Hung Kei**, aged 47, is the Chief Financial Officer of the Group responsible for the overall financial management and control. He is also an executive director of major subsidiaries of the Company. Mr. Tsang is a Fellow of the Association of Chartered Certified Accountants, a Fellow of the Hong Kong Institute of Certified Public Accountants and a Fellow of the Institute of Chartered Accountants in England and Wales. Prior to joining the Group in May 2005, he worked for an international accounting firm for 8 years and was the group financial controller of a listed company in Hong Kong thereafter until April 2005. He obtained a bachelor degree in computer science and accounting from the University of Manchester, England.

**Ms. YAU Lai Ching**, aged 53, is an executive director and the Chief Operating Officer of HHPFY responsible for the overall management of operation. She has been with HHPFY since 1992. Prior to joining HHPFY, she worked for tourism board for 3 years. She possessed a Professional Diploma in Marketing from the Hong Kong Polytechnic (presently known as Hong Kong Polytechnic University).

**Mr. TANG Ho Kwong, Anthony**, aged 56, is an executive director and the Sales and Marketing Director (Greater China) of HHPFY responsible for the overall sales and customer management and the formulation and implementation of marketing strategies for the Hoe Hin products. He joined HHPFY in November 2004 as Business Development Manager. He is a renowned athlete and was a member of Hong Kong swimming team participating in Asian Games and Olympic Games. Prior to joining HHPFY, he was an artist in the movie and television broadcasting businesses for over 20 years.

# Corporate Governance Report

The Group is dedicated to maintaining a good credible framework of corporate governance with a view to being transparent, open and accountable to our shareholders, and continues to review and reinforce our corporate governance practice.

The Company adopted all the code provisions in the Corporate Governance Code (the “CG Code”) contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “Listing Rules”) as its own code on corporate governance practices.

The Company has complied with code provisions as set out in the CG Code during the year ended 31 December 2017 except for the following deviation:

Code provision A.2.1 stipulates that the roles of Chairman and Chief Executive Officer should be separate and should not be performed by the same individual. Mr. Gan Wee Sean, the Chairman of the board, was appointed as the acting Chief Executive Officer on 21 April 2008 and the Chief Executive Officer on 1 September 2011. Although these two roles are performed by the same individual, certain responsibilities have been shared with the executive directors to balance the power and authority. In addition, all major decisions have been made in consultation with members of the board as well as senior management. The board has one non-executive director and has also three independent non-executive directors (“INED(s)”) who offer different independent perspectives. Therefore, the board is of the view that there are adequate balance of power and safeguards in place. The board would review and monitor the situation on a regular basis and would ensure that the present structure would not impair the balance of power in the Company.

## THE BOARD

### Composition

The board consists of three executive directors, one non-executive director and three INEDs who have professional qualification, experience and expertise in accounting, finance or legal field. The names and biographical details of each director are disclosed on pages 13 and 14 of this annual report.

The directors have given sufficient time and attention to the Group’s affairs. The directors have disclosed to the Company annually the number and the nature of offices held in public companies or organisations and other significant commitments. The board believes that the balance between executive directors, non-executive director and INEDs is reasonable and adequate to provide sufficient balances that protect the interests of the shareholders and the Group.

Each INED has, pursuant to Rule 3.13 of the Listing Rules, confirmed that he/she is independent of the Company and the Company also considers that they are independent. The term of office of each INED is for a term of two years until 30 September 2018 subject to the requirement that one-third of all the directors shall retire from office by rotation at each annual general meeting pursuant to the bye-laws of the Company. Save as disclosed in the biographical details of each director, there is no other relationship (including financial, business, family or other material/relevant relationship) amongst members of the board.

### Role of the Board

The board is responsible both for how the Company is managed and the Company’s direction. Approval of the board is required for the strategy of the Group, major acquisition and disposal, major capital investment, dividend policy and payment, appointment and retirement of directors, remuneration policy and other major operational and financial matters. Day-to-day operations of the Group are taken up by the Company’s management currently comprising the three executive directors and senior executives.

The board has established schedule of matters specifically reserved to the board for its decision and those reserved for the management. The board reviews this schedule on a periodic basis to ensure that it remains appropriate to the needs of the Company.

# Corporate Governance Report

## Corporate Governance Functions

The board is responsible for performing the corporate governance duties as set out below:

1. develop and review the Company's policies and practices on corporate governance and make recommendations;
2. review and monitor the training and continuous professional development of directors and senior management;
3. review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
4. develop, review and monitor the code of conduct and compliance manual (if any) applicable to employees and directors; and
5. review the Company's compliance with the CG Code and disclosure in the Corporate Governance Report under Appendix 14 to the Listing Rules.

The board had performed above duties during 2017.

## Directors' Training

Based on the training records provided to the Company by the directors, the directors have participated in the following training during 2017:

Directors	Type of trainings
<i>Executive Directors</i>	
Gan Wee Sean	A, B
Gan Fock Wai, Stephen	A, B
Gan Cheng Hooi, Gavin	A, B
<i>Non-executive Director</i>	
Gan Fook Yin, Anita	A, B
<i>Independent Non-Executive Directors</i>	
Leung Man Chiu, Lawrence	A, B
Wong Ying Kay, Ada	A, B
Ip Tin Chee, Arnold	A, B

A: attending seminars and/or conferences and/or forums

B: reading information, newspapers, journals and materials relating to the responsibilities of directors, economy, fiscal, financial, investments and business of the Company

## Emoluments of Directors and Senior Management

The emoluments of the members of the senior management by band for the year ended 31 December 2017 is set out below:

Emoluments bands	Number of persons
Nil to HK\$1,000,000	1
HK\$1,000,001 to HK\$2,000,000	2



# Corporate Governance Report

Particulars regarding directors' emoluments and the five highest paid employees as required to be disclosed pursuant to Appendix 16 to the Listing Rules are set out in notes 7 and 8 to the consolidated financial statements, respectively.

The board held four regular board meetings at approximately quarterly intervals during the year 2017. Additional board meetings were held when necessary. Due notice and board papers were given to all directors prior to the meeting in accordance with the Listing Rules and the CG Code. Details of individual attendance of directors are set out in the table below:

## Attendance of individual Directors at Board Meetings in 2017

Number of meetings:	4
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### Executive Directors

Gan Wee Sean ( <i>Chairman and Chief Executive Officer</i> )	4
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Gan Fock Wai, Stephen	4
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Gan Cheng Hooi, Gavin	4
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### Non-executive Director

Gan Fook Yin, Anita	4
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### INEDs

Leung Man Chiu, Lawrence	4
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Wong Ying Kay, Ada	4
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Ip Tin Chee, Arnold	4
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The board has established written procedures to enable directors, upon reasonable request, to seek independent professional advice in appropriate circumstances at the Company's expense.

### Chairman and Chief Executive Officer

The role of the Chairman should be separated from that of the Chief Executive Officer. Such division of responsibilities allows a balance of power between the board and the management of the Group, and ensures their independence and accountability.

The Chairman is the leader of the board and he oversees the board so that it acts in the best interests of the Group. The Chairman is responsible for deciding the agenda of each board meeting, taking into account, where appropriate, matters proposed by other directors for inclusion in the agenda. The Chairman has overall responsibility for providing leadership, vision and direction in the development of the business of the Company.

The Chief Executive Officer, assisted by other executive directors and senior executives, is responsible for the day-to-day management of the business of the Group, attends to formulation and successful implementation of policies, and assumes full accountability to the board for all operations of the Group. He ensures smooth operations and development of the Group and maintains continuing dialogue with the Chairman and all directors to keep them fully informed of all major business developments and issues. He is also responsible for building and maintaining an effective executive team to support him in his role.

Mr. Gan Wee Sean is the Chairman of the board. He was appointed as the acting Chief Executive Officer on 21 April 2008 and the Chief Executive Officer on 1 September 2011.

# Corporate Governance Report

## BOARD COMMITTEES

To strengthen the functions of the board and to enhance its expertise, there are three board committees namely, the audit committee, remuneration committee and nomination committee formed under the board, with specific written terms of reference which deal clearly with committee's authority and duties.

### Audit Committee

The audit committee comprises three INEDs.

The role and function of the audit committee include:

- to serve as a focal point for communication between other directors and the auditor in respect of the duties relating to financial and other reporting, internal controls, audits, and such other matters as the board may determine from time to time;
- to assist the board in fulfilling its responsibility by providing an independent review and supervision of financial reporting, by satisfying themselves as to the effectiveness of the risk management and internal control systems of the Group and the adequacy of the audits;
- to review the appointment of auditor on an annual basis including the review of the audit scope and approval of the audit fees;
- to review the annual and interim financial statements prior to their approval by the board, and recommend application of accounting policies and changes to the financial reporting requirements; and
- to ensure continuing auditor objectivity and to safeguard independence of the Company's auditor.

Set out below is the summary of work done of the audit committee in year 2017:

- considered and approved the 2017 audit fees and audit plan;
- reviewed the auditor's report to the audit committee and the letters of representation;
- reviewed the consolidated financial statements for the year ended 31 December 2016 and for the six months ended 30 June 2017;
- considered and approved the scope of internal audit for the year 2017 and reviewed the findings and recommendations thereof; and
- reviewed the arrangement (including investigation and follow-up action) that employees of the Company to raise concerns about possible improprieties in financial reporting, internal control or other matters through the whistle blower policy adopted by the Company.

The audit committee held three meetings during the year. Details of individual attendance of its members are set out in the table below:

### Attendance of individual members at audit committee meetings in 2017

Number of meetings:	3
<b>INEDs</b>	
Leung Man Chiu, Lawrence ( <i>Chairman</i> )	3
Wong Ying Kay, Ada	3
Ip Tin Chee, Arnold	3

# Corporate Governance Report

## Remuneration Committee

The board has established a remuneration committee, currently comprising three INEDs and two executive directors, Mr. Gan Wee Sean and Mr. Gan Fock Wai, Stephen. The role and function of the remuneration committee include formulation of the remuneration policy, review and recommending to the board the annual remuneration policy, and recommendation of the remuneration of the directors and senior management. No director or any of his/her associate was involved in deciding his/her own remuneration.

Set out below is the summary of work of the Remuneration Committee done in the year 2017:

- reviewed and made recommendations to the board on the remuneration packages of individual executive directors, non-executive director, the INEDs and senior management; and
- reviewed the bonus to senior management.

The remuneration committee held two meetings during the year. Details of individual attendance of its members are set out in the table below:

### Attendance of individual members at remuneration committee meetings in 2017

Number of meetings:	2
<b>Executive Directors</b>	
Gan Wee Sean	2
Gan Fock Wai, Stephen	2
<b>INEDs</b>	
Leung Man Chiu, Lawrence ( <i>Chairman</i> )	2
Wong Ying Kay, Ada	2
Ip Tin Chee, Arnold	2

## Nomination Committee

The board has established a nomination committee, comprising three INEDs. The role and function of the nomination committee include making recommendations to the board on appointment of directors regarding the qualification and competency of the candidates, so as to ensure that all nominations are fair and transparent.

Set out below is the summary of work of the nomination committee done in the year 2017:

- reviewed the structure, size and composition of the board;
- assessed the independence of independent non-executive directors;
- recommendations on the directors subject to retirement by rotation under the bye-laws at the 2018 annual general meeting; and
- reviewed the board diversity policy and matters relating thereto.

# Corporate Governance Report

The nomination committee held one meeting during the year. Details of individual attendance of its members are set out in the table below:

## Attendance of individual members at nomination committee meeting in 2017

Number of meeting:	1
<b>INEDs</b>	
Leung Man Chiu, Lawrence ( <i>Chairman</i> )	1
Wong Ying Kay, Ada	1
Ip Tin Chee, Arnold	1

## Board Diversity Policy

The Company has formulated and adopted a board diversity policy in August 2013 aiming at setting out the approach on diversity of the board.

The board recognises the importance of having a diverse board in enhancing the board effectiveness and corporate governance. A diverse board will include and make good use of differences in the skills, industry knowledge and experience, education, background and other qualities of directors of the Company and does not discriminate on the ground of race, age, gender or religious belief. These differences will be taken into account in determining the optimum composition of the board and when possible should be balanced appropriately.

The nomination committee of the Company has responsibility for identifying and nominating for approval by the board, candidates for appointment to the board. It takes responsibility in assessing the appropriate mix of experience, expertise, skills and diversity required on the board and assessing the extent to which the required skills are represented on the board and overseeing the board succession. It is also responsible for reviewing and reporting to the board in relation to board diversity.

Board appointments will be based on merit and candidates will be considered against objective criteria, having due regard for the benefits of diversity on the board. Selection of candidates to join the board will be, in part, dependent on the pool of candidates with the necessary knowledge, experience, skills, educational background and other qualities. The final decision will be based on merit and contribution the chosen candidate will bring to the board.

There was no change in directorship during the year under review. At present, the nomination committee has not set any measurable objectives to implement the board diversity policy. However, it will consider and review the board diversity policy and setting of any measurable objects from time to time.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (“Model Code”) as set out in Appendix 10 to the Listing Rules as its own code of conduct regarding director’s securities transactions. Having made specific enquiry of all the directors, the directors have confirmed compliance with the required standard set out in the Model Code during the year ended 31 December 2017.

The Company has also established written guidelines regarding securities transactions on no less exacting terms of the Model Code for senior management and specific individuals who may have access to price sensitive information in relation to the securities of the Company.

## COMPANY SECRETARY

The Company has engaged and appointed Mr. Lo Tai On, a representative from an external secretarial services provider as the company secretary of the Company. The primary contact person with the company secretary of the Company is the Chief Financial Officer of the Company. Mr. Lo has duly complied with the relevant training requirement under Rule 3.29 of the Listing Rules.

# Corporate Governance Report

## CONSTITUTIONAL DOCUMENTS

During the year under review, there was no change in the Company's constitutional documents.

## AUDITOR'S REMUNERATION

The fees payable to the Company's auditor, Mazars CPA Limited in respect of audit, review and taxation services for the year ended 31 December 2017 amounted to HK\$432,000, HK\$68,000 and HK\$36,000 respectively.

## DIRECTORS' RESPONSIBILITY FOR PREPARING THE CONSOLIDATED FINANCIAL STATEMENTS

The directors acknowledge that it is their responsibilities in preparing the consolidated financial statements. The finance department of the Company is taken charge by the Chief Financial Officer of the Company. With the assistance of the finance department, the directors ensure that the consolidated financial statements of the Group have been properly prepared in accordance with relevant regulations and applicable accounting principles. The statement of the auditor about their reporting responsibilities on the consolidated financial statements is set out in the Independent Auditor's Report on pages 31 to 33.

## RISK MANAGEMENT AND INTERNAL CONTROLS

### Group Risk Management

The board has overall responsibilities for maintaining a sound and effective risk management and internal control systems of the Group. The audit committee assisted the board to fulfill its responsibility. The board recognises that risk taking is unavoidable as part of the Group's business. By appropriate risk management and continuous risk monitoring, risk taking can bring value to the Company. The board believes that risks are acceptable after prudent assessment of their impact and likelihood. The Company can protect its assets and shareholders' interests and create value simultaneously through appropriate risks management and control measures. The system includes a defined management structure with limits of authority, safeguards its assets against unauthorised use or disposition, ensures the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and ensures compliance with relevant laws and regulations. The system is designed to provide reasonable, but not absolute, assurance against material misstatement or errors and to manage the risks of failure in the Group's operational systems and in the achievement of the Group's objectives.

### Risk assessment approach and risk identification

The board has the oversight responsibility for evaluating and determining the nature and extent of the risks facing the Group and reviewing and monitoring the Group's approach to addressing these risks at least annually. In addition, the board oversees management in the design, implementation and monitoring of the risk management and internal control systems.

A risk management program was carried out during the year to ensure all material risks to which the Group exposed are properly identified, assessed, managed, monitored and reported to the audit committee and the board. Risks identification is based on questionnaire with senior management from different departments. Risks are preliminary identified by senior management from the risk universe which is a collection of risks built on environmental analysis and external benchmarking that can impact the Group at the entity or specific business process level. The risk universe covers both internal and external risks in four major areas, namely strategic risks, operational risks, financial risks and legal and compliance risks. Key risk factors are then identified by integrating the results of the questionnaire.

### Risk evaluation and risk prioritisation

Risk evaluation is the second step to assess the relative impact and likelihood of the identified key risk factors. These identified key risk factors are further assessed by a scale rating process by the senior management to evaluate their impact and likelihood. The scale rating process is further supported by face-to-face or phone interview with the senior management to assess the rationales of these identified key risk factors behind.

Risk prioritisation is a mapping exercise. A risk map is used to prioritise the identified key risk factors according to their impact and likelihood.

# Corporate Governance Report

## **Risk reporting, managing and monitoring**

Risk reporting and risk monitoring are essential and integral parts of risk management. A risk assessment report was submitted to the audit committee and the board. The risk assessment report was compiled to cover: (i) the top risks of the Group; and (ii) associated action plans and controls designed to mitigate the top risks, where applicable, at appropriate levels. The Company will perform the ongoing assessment to update the entity-level risk factors and report to the board on a regular basis.

## **Handling and dissemination of inside information**

The Group is committed to a consistent practice of time, accurate and sufficiently detailed disclosure of material information and has adopted a policy on disclosure of inside information of the Group.

The handling and dissemination of inside information of the Group is strictly controlled and remains confidential including but not limited by the following ways:

1. Restrict access to inside information to a limited number of employees on a need-to-know basis;
2. Reminder to employees who are in possession of inside information are fully conversant with their obligations to preserve confidentiality;
3. Ensure appropriate confidentiality agreements are in place when the Group enters into significant negotiations or dealings with third party;
4. Inside information is handled and communicated by designated persons to outside third party; and
5. The board and the senior management review the safety measures regularly to ensure inside information is properly handled and disseminated.

## **Internal Audit Function**

A professional firm was also appointed as the Group's outsourced internal audit function (the "IA Function") and assists the board in conducting a review of certain key parts of the internal control systems of the Group. Based on the risk assessment results, the IA Function recommended a three-year internal audit plan to the management and endorsed by the board and audit committee. The scope of the internal audit review carried out during the year includes: a) Scoping and planning audit locations as agreed with the audit committee and the board; b) Review of the design of internal control structure by identifying the key controls in place and determining significant gaps within the design of the controls; c) Testing of the key controls; and d) Reporting to and making recommendations to the audit committee on the major design weakness in order to enhance the internal control of operation procedures, systems and controls. The report and recommendations have been submitted to the board and follow-up action has been taken based on recommendations, which will be monitored by the board.

The board also reviewed adequacy of resources, qualifications and experience of staff of the Company's accounting and financial reporting function, and their training programmes and budget.

## **The board's confirmation on risk management**

Based on the risk management mechanism and internal audit review activities mentioned in the aforesaid paragraphs, the board was of the opinion that the Company had maintained an effective risk management mechanism and internal control system during the financial year ended 31 December 2017.

## **COMMUNICATION WITH SHAREHOLDERS AND INVESTOR RELATION**

The board recognises the importance of good communication with the shareholders. Information in relation to the Group is disseminated to the shareholders in a timely manner through a number of formal channels, which include interim and annual reports, announcements and circulars of the Company.

The general meetings of the Company are valuable forum for the board to communicate directly with the shareholders. The shareholders are encouraged to attend the general meetings of the Company.

# Corporate Governance Report

An annual general meeting of the Company was held on 8 June 2017 (the “2017 AGM”). A notice convening the 2017 AGM contained in the circular dated 19 April 2017 was despatched to the shareholders together with the 2016 annual report. The executive directors Mr. Gan Wee Sean, Mr. Gan Fock Wai, Stephen and Mr. Gan Cheng Hooi, Gavin, the non-executive director Ms. Gan Fook Yin, Anita and the Chairman of the committees of the board Mr. Leung Man Chiu, Lawrence and the other INED, Mr. Ip Tin Chee, Arnold attended the 2017 AGM to answer the questions from the shareholders. The INED Ms. Wong Ying Kay, Ada was absent at the 2017 AGM due to her other business commitment. The Chairman of the meeting explained detailed procedures for conducting a poll. All the resolutions proposed at the 2017 AGM were passed separately by the shareholders by way of poll. The results of the poll were published on the websites of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) and the Company on 8 June 2017. No other general meeting was held during 2017.

The forthcoming annual general meeting of the Company will be held on 20 June 2018 (the “2018 AGM”). A notice convening 2018 AGM will be published on the websites of the Stock Exchange and the Company and despatched together with the 2017 annual report to the shareholders as soon as practicable in accordance with the bye-laws and the CG Code.

The Company is committed to enhancing communications and relationships with its investors. Designated senior management maintains an open dialogue with institutional investors and analysts to keep them abreast of the Company’s developments.

The Company also maintains a website at [www.pakfahyeow.com](http://www.pakfahyeow.com), where updates on the Company’s business developments and operations, financial information and news can always be found.

Shareholders may at any time send their enquiries and concerns to the board in writing through the Company Secretary whose contact details are as follows:

Address: 11th Floor, 200 Gloucester Road, Wan Chai, Hong Kong  
Fax: (852) 2577 2895  
Email: [pfy@pfy.com.hk](mailto:pfy@pfy.com.hk)

## SHAREHOLDERS’ RIGHTS

Shareholders are entitled to requisition a special general meeting and put forward proposals at general meetings. The procedures are as follows:

**(a) Procedures for requisitioning a special general meeting**

Shareholder(s) holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right to vote at general meetings of the Company may, by written requisition to the board or the Company Secretary signed and deposited in accordance with the bye-laws of the Company, Bermuda Companies Act 1981, require the directors to call a special general meeting for the transaction of business specified in the requisition.

**(b) Procedures for putting forward proposals at general meetings**

Shareholder(s) holding not less than one-twentieth of the paid-up capital of the Company carrying the right to vote at general meetings of the Company or not less than 100 shareholders may, at their expense, provide a written request to the attention of the Company Secretary signed and deposited in accordance with the Bermuda Companies Act 1981.

The procedures for the shareholders to propose a person for election as a director at a general meeting is available for viewing at the Company’s website at [www.pakfahyeow.com](http://www.pakfahyeow.com).

The above procedures are subject to the bye-laws of the Company and applicable legislation and regulation from time to time.

Besides, the updated memorandum of association and bye-laws of the Company has been posted on the website of the Company at [www.pakfahyeow.com](http://www.pakfahyeow.com) and the designated website of the Stock Exchange at [www.hkexnews.hk](http://www.hkexnews.hk).

# Directors' Report

The directors have pleasure in submitting their report and audited consolidated financial statements of the Company and its subsidiaries (the "Group") for the year ended 31 December 2017.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The principal activities of its subsidiaries are set out in note 16 to the consolidated financial statements.

## RESULTS AND DIVIDENDS

The results of the Group for the year ended 31 December 2017 are set out in the consolidated statement of comprehensive income on pages 34 and 35.

Interim dividends (as set out in note 10 to the consolidated financial statements) amounting to HK7.05 cents per share were paid to the shareholders during the year. The directors recommend the payment of a final dividend of HK5.6 cents per share and a special dividend of HK2.2 cents per share, amounting to a total dividends for the year of 14.85 cents per share, to the shareholders of the Company whose names appear on the register of members on 13 July 2018.

Subject to approval of the proposed final dividend and special dividend by the shareholders at the forthcoming annual general meeting of the Company to be held on 20 June 2018, the final dividend and special dividend will be dispatched to the shareholders of the Company on or about 17 August 2018.

## CLOSING OF REGISTER OF MEMBERS

The register of members of the Company will be closed from Thursday, 14 June 2018 to Wednesday, 20 June 2018, both days inclusive, during which no transfer of shares will be effected. In order to qualify for attendance of annual general meeting, all completed transfer forms accompanied by the relevant share certificates must be lodged for registration with the Company's Hong Kong Share Registrar, Tricor Standard Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong no later than 4:30 p.m. on Wednesday, 13 June 2018.

The register of members of the Company will also be closed from Wednesday, 11 July 2018 to Friday, 13 July 2018, both days inclusive, during which no transfer of shares will be effected. To rank for the proposed final dividend and special dividend, all completed transfer forms accompanied by the relevant share certificates must be lodged for registration with the Company's Hong Kong Share Registrar, Tricor Standard Limited at Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong no later than 4:30 p.m. on Tuesday, 10 July 2018.

## DONATIONS

During the year, the Group made charitable donations amounting to HK\$69,000 and raised fund of HK\$180,000 to charity.

## BUSINESS REVIEW

A review of the business of the Group during the year, a discussion on the Group's future business development and description of possible risks and uncertainties that the Group may be facing are provided in the Chairman's Statement and Management Discussion and Analysis sections on pages 5 to 12 of this annual report. Also, the financial risk management objectives and policies of the Group can be found in note 34 to the consolidated financial statements. Particulars of important events affecting the Group that have occurred since the end of the financial year ended 31 December 2017 are provided in note 38 to the consolidated financial statements. An analysis of the Group's performance during the year using financial key performance indicators is provided in the Management Discussion and Analysis section on pages 7 to 12 of this annual report. In addition, discussion on the Group's environmental policies and performance, relationships with its key stakeholders and compliance with relevant laws and regulations which have a significant impact on the Group are set out below.

## ENVIRONMENTAL POLICIES AND PERFORMANCE AND COMPLIANCE WITH RELEVANT LAWS AND REGULATIONS

We are committed to environmental sustainability. We strive to minimise adverse impact on the environment when carrying out our activities, with the aim of fostering employees' awareness of their responsibilities for the environment, monitoring environmental rules and regulations and striving to achieve continuous improvement of our environmental performance.



# Directors' Report

The environmental policies established by the Group serve to prevent and minimise waste and pollution to the environment, including greenhouse gas emissions and discharges into water and land.

The Group is subject to laws and regulations of Hong Kong concerning environmental protection, such as those in relation to the discharge of emission gas, liquid waste and solid waste and the disposal of hazardous substances during the manufacturing process.

## Use of Resources

### *Energy*

The Group has installed direct digital control system that permits real time monitoring of the condition to optimise use of energy for heating, ventilation and air cooling. Energy efficient appliances such as electric pallet truck and electric forklift are adopted to promote energy efficiency in our operations.

### *Raw Materials*

The Group has in place a set of guidelines that natural resources needed in its production processes are properly managed to ensure efficient use of resources. Raw materials and packaging material are handled and stored under conditions that prevent damage and contamination.

## Emissions

### *Waste*

The Group sets out step-by-step instructions that prescribe the handling of different types of wastes. Wastes produced by the Group's operations include waste oil and solid waste from production process and chemical waste from laboratory. As prescribed by the environmental policies, waste oil is collected and handled periodically by EPD-approved collectors according to the Waste Disposal (Chemical Waste) General Regulation under the Waste Disposal Ordinance (Chapter 354).

### *Carbon Emissions*

The Group has commissioned an independent consultancy to conduct a carbon assessment of our operations during the reporting year. The results of the assessment help us understand our use of resources and prepare us for developing carbon reduction targets.

The Environmental, Social and Governance Report 2017 has been prepared separately for more details of the Group's environmental policies and performance, which is available for viewing on the websites of Hong Kong Exchanges and Clearing Limited ([www.hkexnews.hk](http://www.hkexnews.hk)) and of the Company ([www.pakfahyeow.com](http://www.pakfahyeow.com)).

## RELATIONSHIPS WITH THE KEY STAKEHOLDERS

### Employees

The Group employs a total of 95 employees. A set of employment policies has been in place to ensure fair remuneration for all employees.

The Group's safety policies highlight a safety management system that identifies potential health and safety risks. Clear guidelines on the duties and roles of responsible staff (the safety review officer, quality assurance department head, chief operation officer and executive directors) are provided in relation to safety procedures such as safety inspection, safety review and schedule review.

# Directors' Report

## Customers

The Group's major customers include distributors and end users.

1. Distributors:
  - a. The Group has established long term business relationship with most of our distributors which ensures steady distribution of our products in Hong Kong and overseas.
  - b. The Group evaluates the performance of potential or existing distributors and communicates with them on a regular basis to ensure they could meet the requirements that are set forth by the Group.
2. End users:
  - a. The Group collects customer feedback through channels including daily communication, telephone calls, emails and direct mails.
  - b. Customer satisfaction is reviewed regularly to understand their view on quality regarding our products and services.
  - c. To best protect customers' data, confidential information is only accessible to selected authorised employees.

## Suppliers

The Group's key suppliers are manufacturers or suppliers of raw materials, bottles and caps and packaging materials. Most of our suppliers are from overseas such as Australia, Taiwan and the United States while some are Hong Kong-based. Suppliers are assessed by their past performance and quality of materials supplied and services provided. To be included in the Group's approved vendor list, they should meet the specifications and requirements set forth by the Group. Failure in meeting prescribed requirements will result in removal from the list.

In addition, as part of its prospective green procurement policy, the Group will take into account the environmental and social impact of suppliers, such as labour relations, when reviewing the eligibility of suppliers.

## PERMITTED INDEMNITY

The Company's bye-laws provides that the directors shall be entitled to be indemnified and secured harmless out of the assets of the Company from and against all actions, costs, charges, losses, damages and expenses incurred or sustained by reason of any act done, concurred in or omitted in or about the execution of their duty or supposed duty except they shall incur or sustain through their own wilful neglect or default, fraud and dishonesty respectively. In addition, liability insurance for directors and senior management of the Company is maintained by the Company with appropriate coverage for certain legal actions against the directors.

## RESERVES

Movements in the reserves of the Group and the Company during the year are set out in notes 28 and 39(a) to the consolidated financial statements.

## GROUP FINANCIAL SUMMARY

A summary of the results and the assets and liabilities of the Group for the past five financial years is set out on page 85.

## INVESTMENT PROPERTIES, PROPERTY, PLANT AND EQUIPMENT

All the properties of the Group are carried at their revalued amounts.

Movements in the investment properties and property, plant and equipment of the Group during the year are set out in notes 12 and 13 to the consolidated financial statements respectively.

## PROPERTIES

Particulars of the property interests of the Group are set out on page 86.

# Directors' Report

## CONNECTED TRANSACTIONS AND CONTINUING CONNECTED TRANSACTIONS

In 2012, the Group completed the acquisition of the trademarks relating to the White Flower Embrocation and White Flower Ointment for Hoe Hin products registered in Malaysia and Singapore from Mr. Gan Wee Sean, an executive director and a major shareholder of the Company, at a total consideration of HK\$19,600,000. The consideration is payable by 70 equal annual installments of HK\$280,000 each. The acquisition of trademarks constituted a connected transaction as defined in Chapter 14A of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"). Details was set out in the announcement of the Company dated 8 September 2009.

During the year, there was no connected transaction nor continuing connected transaction which need to be disclosed pursuant to Chapter 14A of the Listing Rules.

## RELATED PARTY TRANSACTIONS

Details of the related party transactions are set out in note 33 to the consolidated financial statements. Those related party transactions did not constitute connected transactions which is required to be disclosed under the Listing Rules.

## PURCHASE, SALE AND REDEMPTION OF THE COMPANY'S LISTED SHARES

During the year, neither the Company nor any of its subsidiaries purchased, sold or redeemed any of the Company's listed shares.

## PRE-EMPTIVE RIGHTS

There is no provision for pre-emptive rights under the Company's bye-laws, or the laws of Bermuda, which would obligate the Company to offer new shares on a pro-rata basis to existing shareholders.

## EQUITY-LINKED AGREEMENTS

No equity-linked agreements was entered into during the year and subsisted at the end of the year.

## DIRECTORS

The directors who held office during the year and up to the date of this report were:

### Executive Directors

Mr. Gan Wee Sean (*Chairman and Chief Executive Officer*)

Mr. Gan Fock Wai, Stephen

Mr. Gan Cheng Hooi, Gavin

### Non-executive Director

Ms. Gan Fook Yin, Anita

### Independent Non-executive Directors ("INED(s)")

Mr. Leung Man Chiu, Lawrence

Ms. Wong Ying Kay, Ada

Mr. Ip Tin Chee, Arnold

In accordance with the bye-laws of the Company, Mr. Gan Fock Wai, Stepten, Ms. Wong Ying Kay, Ada and Mr. Ip Tin Chee, Arnold will retire by rotation at the forthcoming annual general meeting and, being eligible, will offer themselves for re-election.

The term of services of the INEDs, namely Mr. Leung Man Chiu, Lawrence, Ms. Wong Ying Kay, Ada and Mr. Ip Tin Chee, Arnold is of two years from 1 October 2016 to 30 September 2018.

The Company has received written confirmation from each of the INEDs as regards their independence to the Company and considers that each of the INEDs is independent to the Company.

# Directors' Report

## DIRECTORS' INTERESTS IN SECURITIES

As at 31 December 2017, the interests and short positions of the directors and chief executive in the shares of the Company and associated corporations, as defined in Part XV of the SFO and as recorded in the register required to be kept by the Company under section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers, were as follows:

### Long positions in shares of the Company

Name of director	Number of shares held			Total	Percentage of issued shares of the Company
	Personal interests	Family interests	Corporate interests		
Mr. Gan Wee Sean	27,208,322	2,380,560 (Note 1)	65,323,440 (Note 2)	94,912,322 (Note 2)	30.46%
Mr. Gan Fock Wai, Stephen	10,446,879	–	62,527,920 (Note 3)	72,974,799 (Note 3)	23.42%
Ms. Gan Fook Yin, Anita	1,190,280	–	–	1,190,280	0.38%

### Long positions in non-voting deferred shares of associated corporations

Name of director	Number of shares held			Total	Percentage of issued non-voting deferred shares of the respective corporations
	Personal interests	Family interests	Corporate interests		
<i>(a) Hoe Hin Pak Fah Yeow Manufactory, Limited (non-voting deferred shares of HK\$1,000 each)</i>					
Mr. Gan Wee Sean	8,600	800 (Note 1)	–	9,400	42.7%
Mr. Gan Fock Wai, Stephen	2,800	–	–	2,800	12.7%
<i>(b) Pak Fah Yeow Investment (Hong Kong) Company, Limited (non-voting deferred shares of HK\$1 each)</i>					
Mr. Gan Wee Sean	8,244,445	711,111 (Note 1)	–	8,955,556	42.2%
Mr. Gan Fock Wai, Stephen	2,800,000	–	–	2,800,000	13.2%

#### Notes:

- Madam Khoo Phaik Gim, wife of Mr. Gan Wee Sean, beneficially owned 2,380,560 shares of the Company, 800 non-voting deferred shares of Hoe Hin Pak Fah Yeow Manufactory, Limited and 711,111 non-voting deferred shares of Pak Fah Yeow Investment (Hong Kong) Company, Limited.
- These 65,323,440 shares were beneficially owned by Hexagan Enterprises Limited, a company wholly-owned by Mr. Gan Wee Sean and his wife, Madam Khoo Phaik Gim. The total number of 94,912,322 shares in aggregate represented approximately 30.46 percent of the issued shares of the Company.
- These 62,527,920 shares were beneficially owned by Gan's Enterprises Limited, a company in which Mr. Gan Fock Wai, Stephen has an interest of approximately 32 percent. The total number of 72,974,799 shares in aggregate represented approximately 23.42 percent of the issued shares of the Company.

# Directors' Report

Other than as disclosed above, none of the directors or chief executives, nor their associates, had any interests and short positions in shares, underlying shares and debentures of the Company or any of its associated corporations as defined in Part XV of the SFO and none of the directors or chief executives, or their spouses or children under the age of 18, had any right to subscribe for the securities of the Company, or had exercised any such rights at any time during the year.

## DIRECTORS' INTERESTS IN TRANSACTIONS, ARRANGEMENTS OR CONTRACTS

Other than as disclosed in notes 14 and 25 to the accompanying consolidated financial statements, no other transactions, arrangements or contracts of significance in relation to the Company's business to which the Company or any of its subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the year.

## DIRECTORS' SERVICE CONTRACTS

Mr. Gan Wee Sean and Mr. Gan Fock Wai, Stephen respectively entered into a service agreement with the Company on 28 November 1991 for a term of two years and one month commencing from 1 December 1991. The appointment shall continue thereafter subject to termination by either party giving not less than 6-month notice in writing to the other party pursuant to the terms of the service agreement. Accordingly, the appointment continued upon completion of the initial term on 31 December 1993.

On 12 December 2014, a supplemental agreement to service agreement was entered into between the Company and Mr. Gan Wee Sean, an executive director, pursuant to which the contracting parties had agreed to revise the maximum amount of long service payment payable to Mr. Gan Wee Sean from HK\$8,000,000 to HK\$12,000,000 when he reached the age of 70.

In August 2016, Mr. Gan Wee Sean received his first long service payment of HK\$10,347,000 as he reached the age of 70, according to the supplemental agreement dated 12 December 2014. Pursuant to the supplemental agreement dated 26 October 2016, the appointment of Mr. Gan Wee Sean has been extended for three years and the aggregate amount of the first and extended long service payments shall not exceed HK\$12,000,000.

Mr. Gan Cheng Hooi, Gavin entered into a service agreement with the Company on 23 September 2015 for an initial term of three years commencing from 23 September 2015 unless terminated pursuant to the termination clause in the service agreement which, amongst others, entitle either party to terminate the appointment by giving not less than 3-month notice in writing to the other party.

Save as disclosed above, none of the directors has a service contract with the Company which is not determinable by the Company within one year without payment of compensation, other than statutory compensation.

## ARRANGEMENTS TO ACQUIRE SHARES OR DEBENTURES

At no time during the year was the Company or any of its subsidiaries a party to any arrangements, to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## SUBSTANTIAL SHAREHOLDERS

As at 31 December 2017, the interests or short positions of every person, other than the directors and their respective associates as disclosed in "DIRECTORS' INTERESTS IN SECURITIES" above, in the shares and underlying shares of the Company as recorded in the register required to be kept under section 336 of the SFO, are set out below:

### Long positions in the shares and underlying shares of the Company

Name of shareholder	Nature of interest	Number of shares held	Percentage of issued shares of the Company
Brooke Capital Limited	Beneficial owner and investment manager	34,283,500 (Note)	11.00%

*Note:* As reported by Brooke Capital Limited, these 34,283,500 shares comprised 13,525,000 shares held by itself and 18,698,500 shares and 2,060,000 shares held jointly with East of Suez Fund and Brooke Capital Asia Limited respectively.

# Directors' Report

Save as disclosed above, as at 31 December 2017, the Company had not been notified of any other interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept under Section 336 of the SFO.

## MAJOR CUSTOMERS AND SUPPLIERS

The five largest customers of the Group accounted for 93.1% of the total sales of the Group in 2017 with the largest customer accounting for 57.5%.

The five largest suppliers of the Group accounted for 86.6% of the total purchases of the Group in 2017 with the largest supplier accounting for 30.0%.

To the best of the directors' knowledge, no director of the Company or any of its subsidiaries, their close associates or any shareholder of the Company (which to the knowledge of the directors owns more than 5% of the Company's share capital) has any interest in the five largest customers or suppliers referred to above.

## MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company or any of its subsidiaries were entered into or subsisted during the year.

## CORPORATE GOVERNANCE

In the opinion of the directors, the Company has complied with the code provisions of the Corporate Governance Code (the "CG Code") as set out in Appendix 14 to the Listing Rules except for the following deviation:

Code provision A.2.1 stipulates that the roles of Chairman and Chief Executive Officer should be separated and should not be performed by the same individual. Mr. Gan Wee Sean, the Chairman of the board of directors, was appointed as the acting Chief Executive Officer on 21 April 2008 and the Chief Executive Officer on 1 September 2011. Although these two roles are performed by the same individual, certain responsibilities have been shared with other executive directors to balance the power and authority. In addition, all major decisions have been made in consultation with members of the board as well as senior management. The board has one non-executive director and also three INEDs who offer different independent perspectives. Therefore, the board is of the view that there are adequate balance of power and safeguards in place. The board would review and monitor the situation on a regular basis and would ensure that the present structure would not impair the balance of power in the Company.

## PUBLIC FLOAT

Based on the information that is publicly available to the Company and within the knowledge of the directors as at the date of this report, there is sufficient public float of not less than 25% of the Company's issued shares as required under the Listing Rules.

## AUDITOR

The consolidated financial statements for the year ended 31 December 2017 have been audited by Mazars CPA Limited, Certified Public Accountants. A resolution will be submitted to the forthcoming annual general meeting to re-appoint Mazars CPA Limited as auditor of the Company.

On behalf of the Board  
**Pak Fah Yeow International Limited**

**GAN Wee Sean**  
Chairman

Hong Kong, 27 March 2018

# Independent Auditor's Report



## MAZARS CPA LIMITED

瑪澤會計師事務所有限公司

42<sup>nd</sup> Floor, Central Plaza,  
18 Harbour Road, Wanchai, Hong Kong  
香港灣仔港灣道 18 號中環廣場 42 樓

To the shareholders of  
**Pak Fah Yeow International Limited**  
(incorporated in Bermuda with limited liability)

### OPINION

We have audited the consolidated financial statements of Pak Fah Yeow International Limited (the “Company”) and its subsidiaries (together the “Group”) set out on pages 34 to 84, which comprise the consolidated statement of financial position as at 31 December 2017, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Group as at 31 December 2017, and of its financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”) and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing (“HKSAs”) issued by the HKICPA. Our responsibilities under those standards are further described in the “AUDITOR’S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS” section of our report. We are independent of the Group in accordance with the HKICPA’s Code of Ethics for Professional Accountants (the “Code”), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements for the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Key Audit Matter

##### **Valuation of investment properties and leasehold land and buildings**

*Refer to notes 12, 13 and 36(b) to the consolidated financial statements*

As at 31 December 2017, investment properties and leasehold land and buildings held by the Group were stated at fair value of HK\$340,961,000 and HK\$356,100,000 respectively.

Significant estimation and judgement are required by management to determine the fair value of the investment properties and the leasehold land and buildings, including the determination of valuation techniques and the selection of different inputs in the models. Management has engaged independent professional valuers in the United Kingdom, Singapore and Hong Kong (the “Valuers”) whose work has been relied on in the estimation of the fair value of the investment properties and leasehold land and buildings.

#### How the matter was addressed in our audit

Our key audit procedures over valuation of properties included:

- Evaluating the competence, capabilities and objectivity of the Valuers.
- Assessing the appropriateness of the work of the Valuers by making enquiries on the bases of valuation and obtaining corroborative evidence on the input data.
- Considering the relevance and reasonableness of key assumptions and methods used, and the relevance and accuracy of the source data used.

# Independent Auditor's Report

## OTHER INFORMATION

The directors of the Company are responsible for the other information. The other information comprises the information included in this annual report but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF DIRECTORS AND THOSE CHARGED WITH GOVERNANCE FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with section 90 of the Bermuda Companies Act, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.



# Independent Auditor's Report

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Mazars CPA Limited**

*Certified Public Accountants*

Hong Kong, 27 March 2018

The engagement director on the audit resulting in this independent auditor's report is:

**Eunice Y M Kwok**

Practising Certificate number: P04604

# Consolidated Statement of Comprehensive Income

Year ended 31 December 2017

	<i>Notes</i>	<b>2017</b> <i>HK\$'000</i>	2016 <i>HK\$'000</i>
<b>Revenue</b>	4	<b>178,269</b>	182,604
Other revenue	4	<b>618</b>	555
Other net income	5	<b>2,190</b>	458
Changes in inventories of finished goods		<b>(60)</b>	(1,763)
Raw materials and consumables used		<b>(35,087)</b>	(34,255)
Staff costs		<b>(33,838)</b>	(30,645)
Depreciation expenses		<b>(2,081)</b>	(2,268)
Net exchange gain (loss)		<b>1,579</b>	(2,927)
Other operating expenses		<b>(36,141)</b>	(36,480)
<b>Profit from operations before fair value changes of financial assets through profit or loss and of investment properties</b>		<b>75,449</b>	75,279
Net gain on financial assets at fair value through profit or loss		<b>2,816</b>	749
Revaluation surplus (deficit) in respect of investment properties	12	<b>35,422</b>	(1,303)
<b>Profit from operations</b>		<b>113,687</b>	74,725
Finance costs	6	<b>(784)</b>	(822)
<b>Profit before taxation</b>	6	<b>112,903</b>	73,903
Taxation	9	<b>(10,314)</b>	(12,704)
<b>Profit for the year, attributable to owners of the Company</b>		<b>102,589</b>	61,199

# Consolidated Statement of Comprehensive Income

Year ended 31 December 2017

<i>Notes</i>	<b>2017</b> <b>HK\$'000</b>	<b>2016</b> <b>HK\$'000</b>
<b>Other comprehensive income</b>		
<b>Items that will not be reclassified to profit or loss:</b>		
Revaluation surplus of leasehold land and buildings, net of tax effect of HK\$8,384,000 (2016: HK\$1,239,000)	42,425	6,270
<b>Items that are reclassified or may be reclassified subsequently to profit or loss:</b>		
Reclassification adjustment relating to disposal of available-for-sale financial assets	(1,260)	–
Changes in fair value of available-for-sale financial assets	539	237
Exchange difference arising from translation of financial statements of overseas subsidiaries	13,836	(26,681)
Exchange difference arising from translation of inter-company balances with overseas subsidiaries representing net investments	(3,710)	7,052
	<u>9,405</u>	<u>(19,392)</u>
<b>Other comprehensive income (loss) for the year, net of tax, attributable to owners of the Company</b>	<u>51,830</u>	<u>(13,122)</u>
<b>Total comprehensive income for the year, attributable to owners of the Company</b>	<u>154,419</u>	<u>48,077</u>
<b>Earnings per share</b>		
Basic and diluted	<u>11</u> <u>32.9 cents</u>	<u>19.6 cents</u>

# Consolidated Statement of Financial Position

At 31 December 2017

	<i>Notes</i>	<b>2017</b> <b>HK\$'000</b>	2016 HK\$'000
<b>Non-current assets</b>			
Investment properties	12	340,961	290,993
Property, plant and equipment	13	359,133	309,069
Intangible assets	14	2,450	2,450
Available-for-sale financial assets	15	6,241	8,381
		<hr/>	
		708,785	610,893
		<hr/>	
<b>Current assets</b>			
Inventories	17	14,635	12,646
Trade and other receivables	18	34,829	53,450
Financial assets at fair value through profit or loss	15	18,465	23,794
Tax recoverable		1,340	–
Bank balances and cash	19	120,722	63,083
		<hr/>	
		189,991	152,973
		<hr/>	
<b>Current liabilities</b>			
Bank borrowings, secured	20	26,660	27,463
Current portion of deferred income	23	215	171
Trade and other payables	21	29,584	22,898
Tax payable		–	515
Dividends payable		7,249	7,187
		<hr/>	
		63,708	58,234
		<hr/>	
<b>Net current assets</b>		<hr/>	
		126,283	94,739
		<hr/>	
<b>Total assets less current liabilities</b>		<hr/>	
		835,068	705,632
		<hr/>	
<b>Non-current liabilities</b>			
Long-term portion of consideration payable for acquisition of trademarks	22	2,073	2,074
Long-term portion of deferred income	23	30,578	24,470
Provision for long service payments	24	–	659
Provision for directors' retirement benefits	25	3,715	3,020
Deferred taxation	26	50,194	41,897
		<hr/>	
		86,560	72,120
		<hr/>	
<b>NET ASSETS</b>		<hr/>	
		748,508	633,512
		<hr/>	
<b>Capital and reserves</b>			
Share capital	27	15,582	15,582
Share premium and reserves	28	732,926	617,930
		<hr/>	
<b>TOTAL EQUITY</b>		<hr/>	
		748,508	633,512
		<hr/>	

Approved and authorised for issue by the Board of Directors on 27 March 2018 and signed on its behalf by

**GAN Wee Sean**  
Director

**GAN Fock Wai, Stephen**  
Director

# Consolidated Statement of Changes in Equity

Year ended 31 December 2017

	Attributable to owners of the Company							Total HK\$'000
	Share capital HK\$'000	Share premium HK\$'000	Properties revaluation reserve HK\$'000	Investment revaluation reserve HK\$'000	Exchange reserve HK\$'000	Proposed dividends HK\$'000	Retained profits HK\$'000	
At 1 January 2016	15,582	21,997	207,165	6,336	(20,891)	17,452	376,749	624,390
Profit for the year	-	-	-	-	-	-	61,199	61,199
Other comprehensive income for the year	-	-	6,270	237	(19,629)	-	-	(13,122)
Total comprehensive income attributable to owners of the Company	-	-	6,270	237	(19,629)	-	61,199	48,077
Transactions with owners: <i>Distributions to owners</i>								
Interim dividends declared ( <i>note 10</i> )	-	-	-	-	-	-	(21,503)	(21,503)
Final dividend proposed ( <i>note 10</i> )	-	-	-	-	-	17,452	(17,452)	-
Final dividend in respect of previous years approved	-	-	-	-	-	(17,452)	-	(17,452)
At 31 December 2016	15,582	21,997	213,435	6,573	(40,520)	17,452	398,993	633,512
At 1 January 2017	15,582	21,997	213,435	6,573	(40,520)	17,452	398,993	633,512
Profit for the year	-	-	-	-	-	-	102,589	102,589
Other comprehensive income for the year	-	-	42,425	(721)	10,126	-	-	51,830
Total comprehensive income attributable to owners of the Company	-	-	42,425	(721)	10,126	-	102,589	154,419
Transactions with owners: <i>Distributions to owners</i>								
Interim dividends declared ( <i>note 10</i> )	-	-	-	-	-	-	(21,971)	(21,971)
Final dividend and special dividend proposed ( <i>note 10</i> )	-	-	-	-	-	24,308	(24,308)	-
Final dividend in respect of previous years approved	-	-	-	-	-	(17,452)	-	(17,452)
At 31 December 2017	15,582	21,997	255,860	5,852	(30,394)	24,308	455,303	748,508

# Consolidated Statement of Cash Flows

Year ended 31 December 2017

	<i>Notes</i>	<b>2017</b> <b>HK\$'000</b>	2016 HK\$'000
<b>OPERATING ACTIVITIES</b>			
Cash generated from operations	29(a)	111,198	78,970
Interest received		448	557
Interest paid		(784)	(822)
Income taxes paid		(12,325)	(13,284)
		<hr/>	<hr/>
<b>Net cash generated from operating activities</b>		<b>98,537</b>	<b>65,421</b>
<b>INVESTING ACTIVITIES</b>			
Purchase of property, plant and equipment		(1,478)	(363)
Proceeds from disposal of property, plant and equipment		320	379
Proceeds from disposal of available-for-sale financial assets		2,273	547
		<hr/>	<hr/>
<b>Net cash generated from investing activities</b>		<b>1,115</b>	<b>563</b>
<b>FINANCING ACTIVITIES</b>			
Consideration paid for acquisition of trademarks	29(b)	(1)	–
Repayment of bank borrowings		(259,099)	(251,623)
New bank borrowings		256,252	248,109
Dividends paid		(39,361)	(38,906)
		<hr/>	<hr/>
<b>Net cash used in financing activities</b>		<b>(42,209)</b>	<b>(42,420)</b>
<b>Net increase in cash and cash equivalents</b>		<b>57,443</b>	<b>23,564</b>
<b>Cash and cash equivalents at beginning of the reporting period</b>		<b>63,083</b>	<b>40,231</b>
Effect of foreign exchange rate changes		196	(712)
		<hr/>	<hr/>
<b>Cash and cash equivalents at end of the reporting period</b>	19	<b>120,722</b>	<b>63,083</b>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 1. GENERAL

Pak Fah Yeow International Limited (the “Company”) is incorporated in Bermuda as an exempted company with limited liability and its shares are listed on the Main Board of The Stock Exchange of Hong Kong Limited (the “Stock Exchange”). The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM11, Bermuda and principal place of business is 11th Floor, 200 Gloucester Road, Wan Chai, Hong Kong. The principal activity of the Company is investment holding. The principal activities of its subsidiaries are the manufacture and sale of healthcare products, treasury and property investments. The Company and its subsidiaries are herein collectively referred to as the “Group”.

## 2. PRINCIPAL ACCOUNTING POLICIES

### Basis of preparation

These consolidated financial statements have been prepared in accordance with Hong Kong Financial Reporting Standards (“HKFRSs”), which collective term includes all applicable HKFRS, Hong Kong Accounting Standards (“HKASs”) and Interpretations issued by the Hong Kong Institute of Certified Public Accountants (the “HKICPA”), accounting principles generally accepted in Hong Kong and in compliance with the disclosure requirements of the Hong Kong Companies Ordinance. These consolidated financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the “Listing Rules”).

These consolidated financial statements have been prepared on a basis consistent with the accounting policies adopted in the 2016 consolidated financial statements except for the adoption of the following new/revised HKFRSs that are relevant to the Group and effective from the current year. A summary of the principal accounting policies adopted by the Group is set out below.

### Adoption of new/revised HKFRSs

#### *Amendments to HKAS 7: Disclosure Initiative*

The amendments require entities to provide disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

The adoption of the amendments results in the additional disclosures in Note 29(b) to the consolidated financial statements. In accordance with the transitional provisions therein, the comparative information is not presented in the first year of adoption.

#### *Amendments to HKAS 12: Recognition of Deferred Tax Assets for Unrealised Losses*

The amendments clarify, among others, how to account for deferred tax assets related to debt instruments measured at fair value.

The adoption of the amendments did not have any significant impact on the consolidated financial statements.

### Basis of measurement

The measurement basis used in the preparation of these consolidated financial statements is historical cost, except for investment properties, leasehold land and buildings, available-for-sale financial assets and financial assets at fair value through profit or loss, which are measured at fair value as explained in the accounting policies set out below.

### Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and all of its subsidiaries. The financial statements of the subsidiaries are prepared for the same reporting year as that of the Company using consistent accounting policies.

All intra-group balances, transactions, income and expenses and profits and losses resulting from intra-group transactions are eliminated in full. The results of subsidiaries are consolidated from the date on which the Group obtains control and continue to be consolidated until the date that such control ceases.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Investment properties

Investment properties are land and/or building that are held by owner or lessee under finance lease to earn rental income and/or for capital appreciation. These include properties held for a currently undetermined future use and properties that are held under operating lease which, satisfy the definition of investment property and carried at fair value.

Investment properties are stated at fair value at the end of the reporting period. Any gain or loss arising from a change in fair value is recognised in the profit or loss. The fair value of an investment property is based on a valuation by an independent valuer who holds a recognised professional qualification and has recent experience in the location and the category of property being valued.

### Property, plant and equipment

Property, plant and equipment, other than leasehold land and buildings held for own use, are stated at cost less accumulated depreciation and accumulated impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Repairs and maintenance expenses are charged to profit or loss during the year in which they are incurred.

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Where the Group acquires the leasehold land under a finance lease, the prepaid cost representing the fair value of the leasehold land is included in leasehold land and buildings held for own use under property, plant and equipment.

Leasehold land and buildings held for own use are stated at revalued amount, being the fair value at the date of valuation less accumulated depreciation and accumulated impairment losses. Fair value is determined by independent valuations which are performed periodically by independent valuers who hold recognised professional qualifications and have recent experience in the location and category of the properties being valued. Increases in valuation are credited to the properties revaluation reserve. Decreases in valuation are first offset against increases on earlier valuations in respect of the same asset and are thereafter charged to profit or loss. Any subsequent increases are credited to profit or loss up to the amount previously charged and thereafter to properties revaluation reserve. On the subsequent sale or retirement of a revalued asset, the attributable revaluation surplus is transferred to retained profit.

Depreciation is provided to write off the cost or valuation less accumulated impairment losses of property, plant and equipment over their estimated useful lives as set out below from the date on which they are available for use and after taking into account their estimated residual values, using the straight-line method. Where parts of an item of property, plant and equipment have different useful lives, the cost or valuation of the item is allocated on a reasonable basis and depreciated separately.

Leasehold land	Over the relevant lease term
Buildings situated on leasehold land	50 years or over the relevant lease term, whichever is shorter
Plant and machinery	10 – 15 years
Furniture, fixtures and equipment	5 – 15 years
Motor vehicles	5 years

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year in which the item is derecognised.

### Intangible assets

Acquired intangible assets are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination represents their fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses.



# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Intangible assets (Continued)

The useful lives of intangible assets are assessed as either finite or indefinite.

Intangible assets with finite useful lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life is reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite useful lives is recognised in profit or loss.

Intangible assets with indefinite useful lives are not amortised, but are tested for impairment annually either individually or at the cash generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of intangible assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss when the asset is derecognised.

### Subsidiaries

A subsidiary is an entity that is controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether it controls an investee if facts and circumstances indicate that there are changes to one or more of the elements of control.

In the Company's statement of financial position which is presented within these notes, the investments in subsidiaries are stated at cost less impairment losses. The carrying amount of the investment is reduced to its recoverable amount on an individual basis, if it is higher than the recoverable amount. The results of subsidiaries are accounted for by the Company on the basis of dividends received and receivable.

### Financial instruments

#### Recognition

Financial assets and financial liabilities are recognised when and only when the Group becomes a party to the contractual provisions of the instruments and on a trade date basis.

The Group classifies its financial assets into the following categories: at fair value through profit or loss, loans and receivables and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### Classification and measurement

Financial assets or financial liabilities are initially recognised at their fair value plus, in the case of financial assets or financial liabilities not carried at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial assets or financial liabilities.

#### (1) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. They are carried at fair value, with any resultant gain and loss recognised in profit or loss, which includes any dividend or interest earned on the financial assets.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Financial instruments (Continued)

#### *Classification and measurement (Continued)*

##### (1) *Financial assets at fair value through profit or loss (continued)*

Financial assets are classified as held for trading if they are (i) acquired or incurred principally for the purpose of selling or repurchasing in the near future; (ii) part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or (iii) derivatives that are not financial guarantee contracts or not designated as effective hedging instruments.

Financial assets are designated at initial recognition as at fair value through profit or loss only if (i) the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; or (ii) they are part of a group of financial assets and/or financial liabilities that are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management strategy; or (iii) they contain embedded derivatives that would need to be separately recorded.

The Group's short-term dual currency deposits are in the nature of hybrid financial instruments under HKAS 39. Since they are measured at fair value with changes in fair value recognised in profit or loss, the embedded derivatives are not separately accounted for.

##### (2) *Loans and receivables*

Loans and receivables including trade and other receivables and bank balances and cash are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are not held for trading. They are measured at amortised cost using the effective interest method, except where receivables are interest-free loans and without any fixed repayment term or the effect of discounting would be insignificant. In such case, the receivables are carried at cost less impairment loss. Amortised cost is calculated by taking into account any discount or premium on acquisition over the year to maturity. Gains and losses arising from derecognition, impairment or through the amortisation process are recognised in profit or loss.

##### (3) *Available-for-sale financial assets*

Available-for-sale financial assets are non-derivative financial assets that are either designated at this category or not classified in any of the other categories of financial assets. They are measured at fair value with changes in value recognised as a separate component of equity until the assets are sold, collected or otherwise disposed of, or until the assets are determined to be impaired, at which time the cumulative gain or loss previously reported in other comprehensive income shall be reclassified to profit or loss as a reclassification adjustment.

##### (4) *Financial liabilities*

The Group's financial liabilities include trade and other payables, consideration payable for acquisition of trademarks and bank borrowings. All financial liabilities, except for financial liabilities at fair value through profit or loss, are recognised initially at their fair value and subsequently measured at amortised cost, using the effective interest method, unless the effect of discounting would be insignificant, in which case they are stated at cost.

##### (5) *Financial guarantee contracts*

A financial guarantee contract is a contract that requires the issuer of the contract to make specified payments to reimburse the holder of the contract for a loss the holder incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument. Financial guarantee contract is initially recognised as deferred income within trade and other payables at fair value (being the transaction price, unless the fair value can otherwise be reliably estimated). Subsequently, it is measured at the higher of (i) the amount initially recognised, less accumulated amortisation, and (ii) the amount of the provision, if any, that is required to settle the commitment at the end of the reporting period.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Financial instruments (Continued)

#### *Impairment of financial assets*

At the end of each reporting period, the Group assesses whether there is objective evidence that financial assets, other than those at fair value through profit or loss, are impaired.

#### (1) *Loans and receivables*

An allowance for impairment loss of a financial asset is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the financial asset.

Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the financial asset is impaired.

The amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in profit or loss.

When a receivable is uncollectible, it is written off against the relevant allowance account.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in profit or loss.

#### (2) *Available-for-sale financial assets*

For available-for-sale financial assets, a significant or prolonged decline in the fair value of that investment below its cost is considered to be objective evidence of impairment.

When an available-for-sale financial asset is impaired, an amount comprising the difference between its acquisition cost (net of any principal repayment and amortisation) and current fair value, less any previously recognised impairment loss, is transferred from equity to profit or loss. Reversal of impairment loss of available-for-sale equity instrument is recognised in equity. Reversal of impairment loss of available-for-sale debt instrument is reversed through profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognised in profit or loss.

#### *Derecognition*

A financial asset is derecognised when and only when (i) the Group's contractual rights to future cash flows from the financial asset expire or (ii) the Group transfers the financial asset and either (a) it transfers substantially all the risks and rewards of ownership of the financial asset, or (b) it neither transfers nor retains substantially all the risks and rewards of ownership of the financial asset but it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised directly in equity is recognised in profit or loss. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

A financial liability is derecognised when and only when the liability is extinguished, that is, when the obligation specified in the relevant contract is discharged, cancelled or expires. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Cash equivalents

For the purpose of the consolidated statement of cash flows, cash equivalents represent short-term highly liquid investments which are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value, net of bank overdrafts. For classification in the consolidated statement of financial position, cash equivalents represent assets similar in nature to cash, which are not restricted as to use.

### Inventories

Inventories are carried at the lower of cost and net realisable value. Cost, which comprises all costs of purchase and, where applicable, cost of conversion and other costs that have been incurred in bringing the inventories to their present location and condition, is calculated using the first-in, first-out method. Net realisable value represents the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

### Revenue recognition

Revenue is recognised when it is probable that the economic benefits will flow to the Group and when the revenue and costs, if applicable, can be measured reliably and on the following bases:

Sale of goods is recognised on the transfer of risks and rewards of ownership, which generally coincides with the time when the goods are delivered to customers and title is passed.

Rental income under operating leases is recognised on the straight-line basis over the lease term.

Interest income from financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

Dividend income from investments is recognised when the Group's rights to receive payment have been established.

Realised gain or loss on financial assets at fair value through profit or loss is recognised on a trade date basis.

### Foreign currency translation

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ("functional currency"). The consolidated financial statements are presented in Hong Kong dollars, which is the Company's functional currency.

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in profit or loss.

Foreign exchange gains and losses resulting from the retranslation of non-monetary items carried at fair value are recognised in profit or loss except for those arising on the retranslation of non-monetary items in respect of which gains and losses are recognised directly in equity, in which cases, the gains or losses are also recognised directly in equity.

The results and financial position of all the group entities that have a functional currency different from the presentation currency ("foreign operations") are translated into the presentation currency as follows:

- Assets and liabilities for each statement of financial position presented and, where applicable, goodwill and fair value adjustments on the carrying amounts of assets and liabilities arising on an acquisition of a foreign operation which are to be treated as assets and liabilities of that foreign operation, are translated at the closing rate at the end of the reporting period;
- Income and expenses for each statement of comprehensive income are translated at average exchange rate;

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Foreign currency translation (Continued)

- All resulting exchange differences arising from the above translation and exchange differences arising from a monetary item that forms part of the Group's net investment in a foreign operation are recognised as a separate component of equity.
- On the disposal of a foreign operation, which includes a disposal of the Group's entire interest in a foreign operation, a disposal involving the loss of control over a subsidiary that includes a foreign operation, or a partial disposal of an interest in a joint arrangement or an associate that includes a foreign operation of which the retained interest is no longer equity-accounted for, the cumulative amount of the exchange differences relating to the foreign operation that is recognised in other comprehensive income and accumulated as a separate component of equity is reclassified from equity to profit or loss when the gain or loss on disposal is recognised.
- On the partial disposal of the Group's interest in a subsidiary that includes a foreign operation which does not result in the Group losing control over the subsidiary, the proportionate share of the cumulative amount of the exchange differences recognised in the separate component of equity is re-attributed to the non-controlling interests in that foreign operation and are not reclassified to profit or loss.

### Impairment of non-financial assets

At the end of each reporting period, the Group reviews internal and external sources of information to assess whether there is any indication that its intangible assets and property, plant and equipment may be impaired or impairment loss previously recognised no longer exists or may be reduced. If any such indication exists, the recoverable amount of the asset is estimated, based on the higher of its fair value less costs of disposal and value in use. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the smallest group of assets that generates cash flows independently (that is, the cash-generating unit).

If the recoverable amount of an asset or a cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. Impairment losses are recognised as an expense in profit and loss immediately, except where the relevant asset is carried at revalued amount in which case the impairment loss is treated as a revaluation decrease in accordance with the accounting policy relevant to that asset.

A reversal of impairment loss is limited to the carrying amount of the asset or cash-generating unit that would have been determined had no impairment loss been recognised in prior years. Reversal of impairment loss is recognised as income in profit or loss immediately, except where the relevant asset is carried at revalued amount, in which case the reversal of impairment loss is treated as a revaluation increase in accordance with the accounting policy relevant to that asset.

### Interim financial reporting and impairment

Under the Listing Rules, the Group is required to prepare an interim financial report in compliance with HKAS 34: Interim Financial Reporting in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition and reversal criteria as it would at the end of the financial year.

Impairment losses recognised in an interim period in respect of goodwill and available-for-sale equity securities and unlisted equity securities are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates. Consequently, if the fair value of an available-for-sale equity security increases in the remainder of the annual period, or in any other period subsequently, the increase is recognised in other comprehensive income and not profit or loss.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Leases

Leases which do not transfer substantially all the risks and rewards of ownership to the lessee are classified as operating leases. Rentals payable and receivable under operating leases are charged or credited to profit or loss on a straight-line basis over the term of the relevant lease.

### Employee benefits

#### *Short-term employee benefits*

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plan and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees.

#### *Defined contribution plan*

The Group operates a Mandatory Provident Fund (“MPF”) scheme for all employees in Hong Kong. The MPF scheme is registered with the Mandatory Provident Fund Scheme Authority under the Hong Kong Mandatory Provident Fund Schemes Ordinance. The assets of the MPF scheme are held separately from those of the Group in funds under the control of independent trustees. Under the rules of the MPF scheme, each of the employer and its employees are required to make contributions to the scheme at rate specified in the rules. The obligations for contributions to defined contribution retirement scheme are recognised as an expense in profit or loss.

#### *Long service payments*

The Group’s net obligations in respect of long service payment under the Employment Ordinance and directors’ retirement scheme benefits are the amounts of future benefit that employees and directors have earned in return for their services in the current and prior periods. The obligations are calculated using the projected unit credit method and discounted to their present value and after deducting the fair value of any related assets, including retirement scheme benefits.

### Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset which necessarily takes a substantial period of time to get ready for its intended use or sale are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

### Share capital

Ordinary shares are classified as equity. Where any group entity purchases the Company’s equity shares (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Company’s owners until the shares are cancelled or reissued. Where such shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Company’s owners.

### Taxation

The charge for current income tax is based on the results for the year as adjusted for items that are non-assessable or disallowed. It is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, any deferred tax arising from initial recognition of goodwill; or other asset or liability in a transaction other than a business combination that at the time of the transaction affects neither the accounting profit nor taxable profit or loss is not recognised.

The deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is recovered or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted at the end of the reporting period. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, tax losses and credits can be utilised.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Taxation (Continued)

Deferred tax is provided on temporary differences arising on investments in subsidiaries, except where the timing of the reversal of the temporary differences is controlled by the Group and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred tax assets and liabilities relate to income taxes levied by the same taxable authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

### Related parties

A related party is a person or entity that is related to the Group.

- (a) A person or a close member of that person's family is related to the Group if that person:
- (i) has control or joint control over the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of the key management personnel of the Group or of the parent of the Group.
- (b) An entity is related to the Group if any of the following conditions applies:
- (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
  - (iii) Both entities are joint ventures of the same third party.
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
  - (vi) The entity is controlled or jointly controlled by a person identified in (a).
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
  - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity and include:

- (a) that person's children and spouse or domestic partner;
- (b) children of that person's spouse or domestic partner; and
- (c) dependants of that person or that person's spouse or domestic partner.

### Segment reporting

Operating segments, and the amounts of each segment item reported in the consolidated financial statements, are identified from the financial information provided regularly to the Group's chief operating decision maker, namely, the executive directors, for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Segment reporting (Continued)

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products or services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

### Critical accounting estimates and judgements

The preparation of consolidated financial statements in conformity with HKFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of HKFRSs that have a significant effect on the consolidated financial statements and estimates with a significant risk of material adjustment in the next year are discussed below.

#### *Key sources of estimation uncertainty*

Notes 12, 13, 14, 15 and 36 contain information about the assumptions and their risk factors relating to valuation of investment properties and land and buildings, impairment of intangible assets and fair value of financial instruments. Other key sources of estimation uncertainty are as follows:

#### (i) *Allowance for inventories*

The Group's management reviews the condition of inventories at the end of each reporting period, and makes allowance for obsolete and slow-moving items that are identified as no longer recoverable or suitable for use in production. Management estimates the net realisable value for inventories based primarily on the latest invoice prices and current market conditions.

#### (ii) *Allowance for bad and doubtful debts*

The impairment allowance policy for bad and doubtful debts of the Group is based on the evaluation of collectability of the trade receivables. A considerable amount of judgement is required in assessing the ultimate realisation of these receivables, including the current creditworthiness and the past collection history of each customer. If the financial conditions of these customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowance will be required.

#### (iii) *Valuation of investment properties and leasehold land and buildings*

Investment properties and leasehold land and buildings held by the Group are stated at fair value based on the valuation performed by independent professional valuers. In determining the fair value, the valuers have based on a method of valuation which involves reference to recent market transactions prices of similar properties and adjusted to the condition of the Group's investment properties and leasehold land and buildings. In relying on the valuation report, management of the Group has exercised its judgement and is satisfied that the techniques and assumptions applied by the valuers are appropriate. Changes to these assumptions would result in changes in the fair value of the Group's investment properties and leasehold land and buildings and the corresponding adjustments to the amount of valuation surplus or deficit would be recognised in the profit or loss or the properties revaluation reserve.



# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Future changes in HKFRSs

At the date of authorisation of these consolidated financial statements, the HKICPA has issued a number of new/revised HKFRSs that are relevant to the Group but not yet effective for the current year, which the Group has not early adopted.

Annual Improvements to HKFRSs	2014–2016 Cycle: HKFRS 1 and HKAS 28 <sup>1</sup>
Amendments to HKAS 40	Transfers of Investment Property <sup>1</sup>
HKFRS 9	Financial Instruments <sup>1</sup>
HKFRS 15	Revenue from Contracts with Customers <sup>1</sup>
HK(IFRIC)-Int 22	Foreign Currency Transactions and Advance Consideration <sup>1</sup>
Annual Improvements to HKFRSs	2015–2017 Cycle: HKFRS 11, HKAS 12 and HKAS 23 <sup>2</sup>
HKFRS 16	Leases <sup>2</sup>
HK(IFRIC)-Int 23	Uncertainty over Income Tax Treatments <sup>2</sup>
Amendments to HKFRS 9	Prepayment Features with Negative Compensation <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2018

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2019

The directors are in the process of assessing the possible impact on the future adoption of these new/revised HKFRSs. So far the Group has identified some aspects of the new standards which may have a significant impact on the consolidated financial statements. While the assessment has been substantially completed for HKFRS 9 and HKFRS 15, the actual impacts upon the initial adoption of the standards may differ as the assessment completed to date is based on the information currently available to the Group, and further impacts may be identified before the standards are initially applied in the Group's interim financial information for the six months ending 30 June 2018. The Group may also change its accounting policy elections, including the transition options, until the standards are initially applied in that financial report.

### HKFRS 9 Financial Instruments

HKFRS 9 will replace the current standard on accounting for financial instruments, HKAS 39 Financial instruments: Recognition and Measurement.

HKFRS 9 introduces new requirements for classification and measurement of financial assets, including the measurement of impairment for financial assets and hedge accounting. On the other hand, HKFRS 9 incorporates without substantive changes the requirements of HKAS 39 for recognition and derecognition of financial instruments and the classification and measurement of financial liabilities.

HKFRS 9 is effective for annual periods beginning on or after 1 January 2018 on a retrospective basis. The Group plans to use the exemption from restating comparative information and will recognise any transition adjustments against the opening balance of equity at 1 January 2018.

The Group has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of the new standard on 1 January 2018:

The Group's debt securities and equity securities that are currently classified as available-for-sale ("AFS") financial assets will not satisfy the conditions for classification as financial assets at fair value through other comprehensive income ("FVOCI") or financial assets at amortised cost. Hence, they will have to be reclassified to financial assets at fair value through profit or loss ("FVPL").

The other financial assets held by the Group which include equity investments and dual currency deposits currently measured at FVPL will continue to be measured on the same basis under HKFRS 9.

Fair value gains or losses realised on the disposal of financial assets at FVOCI will no longer be transferred to profit or loss on disposal, but instead reclassified directly from the FVOCI reserve to retained profits.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 2. PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

### Future changes in HKFRSs (Continued)

#### *HKFRS 9 Financial Instruments (Continued)*

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 Financial Instruments: Recognition and Measurement and have not been changed.

The new impairment model requires the recognition of impairment provisions based on expected credit losses rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, revenue from contracts with customers, lease receivables, loan commitments and certain financial guarantee contracts. The Group expects that the application of the expected credit loss model will result in earlier recognition of credit losses and will need to perform a more detailed analysis to determine the impact on the Group's consolidated financial statements.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

#### *HKFRS 15 Revenue from Contracts with Customers*

HKFRS 15 establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. HKFRS 15 will supersede the current revenue recognition guidance including HKAS 18, HKAS 11 and the related interpretations when it becomes effective.

The core principle of HKFRS 15 is that an entity should recognise revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, the new standard introduces a 5-step approach to revenue recognition:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Under HKFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer. Far more prescriptive guidance has been added in HKFRS 15 to deal with specific scenarios. Furthermore, extensive disclosures are required by HKFRS 15.

The directors of the Company anticipate that the application of HKFRS 15 in the future may result in more disclosures. However, they do not anticipate that the application of HKFRS 15 will have a material impact on the timing and amounts of revenue recognised in the future reporting periods.

#### *HKFRS 16 Leases*

HKFRS 16 significantly changes, among others, the lessee accounting by replacing the dual model under HKAS 17 with a single model which requires a lessee to recognise right-of-use and lease liabilities for the rights and obligations created by all leases with a term of more than 12 months, unless the underlying asset is of low value. For lessor accounting, HKFRS 16 substantially carry forward the lessor accounting requirements in HKAS 17. Accordingly, it is expected that HKFRS 16 will not have a significant impact on the future financial position, financial performance and cash flows of the Group upon adoption.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 3. OPERATING SEGMENT INFORMATION

Management has determined the operating segments based on the reports reviewed by the chief operating decision maker – the executive directors for making strategic decisions and resources allocation. The Group's operating segments are structured and managed separately according to the nature of their businesses. The Group is currently organised into three operating businesses as follows:

- a) Healthcare – manufacturing and sale of Hoe Hin products
- b) Property investments
- c) Treasury investments

Each of the Group's operating segments represents a strategic business unit subject to risks and returns that are different from those of the other operating segments.

For the purposes of assessing the performance of the operating segments between segments, the executive directors assess segment profit or loss before income tax without allocation of finance costs, directors' emoluments, and central administrative costs and the basis of preparing such information is consistent with that of the consolidated financial statements. All assets are allocated to reportable segments other than corporate assets. All liabilities are allocated to reportable segments other than deferred taxation, provision for directors' retirement benefits, tax payable, dividends payable and other corporate liabilities.

### Business segments

	Year ended 31 December 2017			Consolidated HK\$'000
	Healthcare HK\$'000	Property investments HK\$'000	Treasury investments HK\$'000	
Revenue from external customers	167,819	10,002	448	178,269
Segment results	79,070	43,660	5,292	128,022
Unallocated corporate expenses				(14,335)
<b>Profit from operations</b>				113,687
Finance costs				(784)
<b>Profit before taxation</b>				112,903
Taxation				(10,314)
<b>Profit for the year</b>				102,589
<b>Assets</b>				
Segment assets	482,184	342,083	72,763	897,030
Unallocated corporate assets				1,746
Consolidated total assets				898,776
<b>Liabilities</b>				
Segment liabilities	27,749	54,221	–	81,970
Unallocated corporate liabilities				68,298
Consolidated total liabilities				150,268
<b>Other information</b>				
Additions to non-current assets (note)	1,475	3	–	1,478
Depreciation expenses	1,996	85	–	2,081
Revaluation surplus in respect of investment properties	–	35,422	–	35,422
Revaluation surplus of leasehold land and buildings	50,809	–	–	50,809
Net gain on financial assets at fair value through profit or loss	–	–	2,816	2,816

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 3. OPERATING SEGMENT INFORMATION (CONTINUED)

### Business segments (Continued)

	Year ended 31 December 2016			Consolidated HK\$'000
	Healthcare HK\$'000	Property investments HK\$'000	Treasury investments HK\$'000	
<b>Revenue from external customers</b>	172,055	9,992	557	182,604
<b>Segment results</b>	81,456	7,301	431	89,188
Unallocated corporate expenses				(14,463)
<b>Profit from operations</b>				74,725
Finance costs				(822)
<b>Profit before taxation</b>				73,903
Taxation				(12,704)
<b>Profit for the year</b>				61,199
<b>Assets</b>				
Segment assets	411,542	291,336	60,460	763,338
Unallocated corporate assets				528
Consolidated total assets				763,866
<b>Liabilities</b>				
Segment liabilities	23,126	46,383	-	69,509
Unallocated corporate liabilities				60,845
Consolidated total liabilities				130,354
<b>Other information</b>				
Additions to non-current assets ( <i>note</i> )	100	263	-	363
Depreciation expenses	2,123	145	-	2,268
Revaluation deficit in respect of investment properties	-	1,303	-	1,303
Revaluation surplus of leasehold land and buildings	7,509	-	-	7,509
Net gain on financial assets at fair value through profit or loss	-	-	749	749

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 3. OPERATION SEGMENT INFORMATION (CONTINUED)

### Geographical information

The Group's businesses cover Hong Kong, Macau, other regions in the People's Republic of China (the "PRC"), Southeast Asia, North America and the United Kingdom. The Group's operation of healthcare is located in Hong Kong. Property investment and treasury investment operations are in various locations.

The following table provides an analysis of the Group's revenue and results from operations by geographical location of customers for healthcare products and geographical location of the related assets for property investment and treasury investment operations:

	Revenue from external customers		Results from operations	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Hong Kong	98,926	110,076	87,729	66,304
Macau	14,928	13,898	10,366	9,102
PRC	26,741	23,567	3,805	890
Southeast Asia	22,890	24,609	11,374	7,467
North America	4,286	3,639	1,845	1,863
United Kingdom	7,392	5,879	9,686	1,491
Other regions	3,106	936	2,282	515
Unallocated corporate expenses	-	-	(13,400)	(12,907)
	<b>178,269</b>	<b>182,604</b>	<b>113,687</b>	<b>74,725</b>

The following table is an analysis of non-current assets (*note*) by geographical locations:

	2017 HK\$'000	2016 HK\$'000
Hong Kong	527,242	445,419
Macau	-	-
PRC	-	-
Southeast Asia	13,840	12,888
North America	-	-
United Kingdom	161,462	144,205
Other regions	-	-
	<b>702,544</b>	<b>602,512</b>

*Note:* Non-current assets exclude financial instruments.

### Information about major customers

Revenues from external customers contributing over 10% of the total revenue from the Group's business segment of healthcare products are as follows:

	2017 HK\$'000	2016 HK\$'000
Customer A	96,466	106,163
Customer B	26,703	23,507
	<b>123,169</b>	<b>129,670</b>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 4. REVENUE AND OTHER REVENUE

	2017 HK\$'000	2016 HK\$'000
Sale of Hoe Hin products	167,819	172,055
Rental income	10,002	9,992
Interest income from bank deposits	448	538
Interest income from debt securities	–	19
<b>Revenue</b>	<b>178,269</b>	<b>182,604</b>
Listed investments:		
Dividend income from financial assets at fair value through profit or loss	363	450
Gain on disposal of financial assets at fair value through profit or loss	255	105
<b>Other revenue</b>	<b>618</b>	<b>555</b>
<b>Total revenue</b>	<b>178,887</b>	<b>183,159</b>

## 5. OTHER NET INCOME

	2017 HK\$'000	2016 HK\$'000
Commission received	35	24
Forfeiture of rental deposit	1	330
Gain on disposal of property, plant and equipment	178	13
Gain on disposal of available-for-sale financial assets	854	–
Compensation income	882	–
Sundry income	240	91
	<b>2,190</b>	<b>458</b>

## 6. PROFIT BEFORE TAXATION

This is stated after charging (crediting):

	2017 HK\$'000	2016 HK\$'000
(a) <b>Finance costs</b>		
Interest on bank borrowings	504	542
Interest on consideration payable for acquisition of trademarks	280	280
	<b>784</b>	<b>822</b>
(b) <b>Other items</b>		
Auditor's remuneration	500	493
Cost of inventories	51,530	50,975
Contributions to defined contribution plan	819	792
Operating lease charges on advertising spaces	3,012	2,157
Gain on disposal of property, plant and equipment	(178)	(13)
Gross rental income from investment properties less direct operating expenses of HK\$892,000 (2016: HK\$424,000)	(9,110)	(9,568)

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 7. BENEFITS AND INTERESTS OF DIRECTORS

### (a) Director's emoluments

The aggregate amounts of emoluments received and receivable by the Company's directors are as follows:

	2017						Total HK\$'000
	Directors' fees HK\$'000	Salaries and other benefits HK\$'000	Management bonus HK\$'000	Retirement benefits HK\$'000 (note 25)	Housing and other allowances HK\$'000	Contributions to defined contribution plan HK\$'000	
<i>Executive directors</i>							
Gan Wee Sean	40	4,244	1,026	238	1,440	-	6,988
Gan Fock Wai, Stephen	40	2,964	1,026	457	789	18	5,294
Gan Cheng Hooi, Gavin	124	568	265	-	-	18	975
<i>Non-executive director</i>							
Gan Fook Yin, Anita	124	-	-	-	-	-	124
<i>Independent non-executive directors</i>							
Wong Ying Kay, Ada	124	-	-	-	-	-	124
Ip Tin Chee, Arnold	124	-	-	-	-	-	124
Leung Man Chiu, Lawrence	124	-	-	-	-	-	124
	<b>700</b>	<b>7,776</b>	<b>2,317</b>	<b>695</b>	<b>2,229</b>	<b>36</b>	<b>13,753</b>
	2016						Total HK\$'000
	Directors' fees HK\$'000	Salaries and other benefits HK\$'000	Management bonus HK\$'000	Retirement benefits HK\$'000 (note 25)	Housing and other allowances HK\$'000	Contributions to defined contribution plan HK\$'000	
<i>Executive directors</i>							
Gan Wee Sean	38	4,081	612	708	1,384	-	6,823
Gan Fock Wai, Stephen	38	2,850	612	368	758	18	4,644
Gan Cheng Hooi, Gavin	119	546	195	-	-	18	878
<i>Non-executive director</i>							
Gan Fook Yin, Anita	119	-	-	-	-	-	119
<i>Independent non-executive directors</i>							
Wong Ying Kay, Ada	119	-	-	-	-	-	119
Ip Tin Chee, Arnold	119	-	-	-	-	-	119
Leung Man Chiu, Lawrence	119	-	-	-	-	-	119
	<b>671</b>	<b>7,477</b>	<b>1,419</b>	<b>1,076</b>	<b>2,142</b>	<b>36</b>	<b>12,821</b>

Management bonus is calculated at 1% (2016: 1%) of the consolidated net profit after taxation or 0.4% (2016: 0.3%) of the net profit after taxation and certain adjustments of a subsidiary according to the terms specified in the executive directors' service agreements.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 7. BENEFITS AND INTERESTS OF DIRECTORS (CONTINUED)

### (b) Loans, quasi-loans and other dealings in favour of directors

There were no loans, quasi-loans or other dealings in favour of the directors of the Company that were entered into or subsisted during the years ended 31 December 2017 and 2016.

### (c) Directors' material interest in transactions, arrangements or contracts

Except for the instalments payable for the acquisition of trademarks and the retirement benefits arrangement as detailed in notes 14 and 25 to the consolidated financial statements, no transactions, arrangements and contracts of significance in relation to the Company's business to which the Company was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the years ended 31 December 2017 and 2016.

## 8. FIVE HIGHEST PAID INDIVIDUALS

Of the five individuals with the highest emoluments in the Group, three (2016: three) are directors whose emoluments are included in the amounts disclosed in note 7 above. The aggregate of the emoluments of the other two (2016: two) individuals are as follows:

	2017 HK\$'000	2016 HK\$'000
Salaries and other benefits	1,974	1,897
Bonus	490	491
Contributions to defined contribution plan	36	36
	2,500	2,424

The emoluments of the two (2016: two) individuals with the highest emoluments fall within the following bands:

	2017 Number of individuals	2016 Number of individuals
HK\$Nil – HK\$1,000,000	–	–
HK\$1,000,001 – HK\$1,500,000	2	2

During the years ended 31 December 2017 and 2016, no emoluments were paid by the Group to the five highest paid individuals and other directors, as an inducement to join or upon joining the Group or as compensation for loss of office. In addition, during the years ended 31 December 2017 and 2016, no directors waived any of their emoluments.



# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 9. TAXATION

Hong Kong Profits Tax has been provided at the rate of 16.5% (2016: 16.5%) on the estimated assessable profits of the Group for the year. Overseas taxation has been provided on the estimated assessable profits for the year, in respect of the Group's overseas operations, at the rates of taxation prevailing in the respective jurisdictions.

	2017 HK\$'000	2016 HK\$'000
The charge comprises:		
<b>Current tax</b>		
Hong Kong Profits Tax	9,204	11,924
Overseas tax	1,197	748
	<u>10,401</u>	<u>12,672</u>
<b>Deferred taxation (note 26)</b>		
Current year	(87)	32
	<u>10,314</u>	<u>12,704</u>

### Reconciliation of effective tax rate

	2017 %	2016 %
Applicable tax rate in Hong Kong	16.5	16.5
Non-deductible expenses and losses	(0.4)	0.9
Non-taxable revenue and gains	(5.7)	(0.3)
Utilisation of deductible temporary differences previously not recognised	-	(2.3)
Utilisation of previously unrecognised tax losses	(1.5)	-
Unrecognised temporary differences	-	(0.1)
Unrecognised tax losses	-	2.3
Others	0.2	0.2
	<u>9.1</u>	<u>17.2</u>
Effective tax rate for the year	<u>9.1</u>	<u>17.2</u>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 10. DIVIDENDS

	2017 HK\$'000	2016 HK\$'000
Interim dividends of HK7.05 cents per share (2016: HK6.90 cents)	21,971	21,503
Final dividend of HK5.60 cents per share (2016: HK5.60 cents)	17,452	17,452
Special dividend of HK2.20 cents per share (2016: Nil)	6,856	–
	<u>46,279</u>	<u>38,955</u>

The final dividend and special dividend for 2017 proposed after the end of the reporting period are subject to shareholders' approval at the forthcoming annual general meeting. These dividends have not been recognised as liabilities at the end of the reporting period.

## 11. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the equity holders of the Company is based on the following data:

	2017 HK\$'000	2016 HK\$'000
Profit attributable to owners of the Company	<u>102,589</u>	61,199
	2017 Number of shares '000	2016 Number of shares '000
Weighted average number of ordinary shares for basic earnings per share	<u>311,640</u>	<u>311,640</u>
Earnings per share Basic and diluted	<u>32.9 cents</u>	<u>19.6 cents</u>

Diluted earnings per share equals to basic earnings per share as there were no potential dilutive ordinary shares outstanding during the years ended 31 December 2017 and 2016.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 12. INVESTMENT PROPERTIES

	<b>Investment properties in Hong Kong under long leases HK\$'000</b>	<b>Freehold investment properties in United Kingdom and Singapore HK\$'000</b>	<b>Total HK\$'000</b>
<b>Valuation</b>			
At 1 January 2016	132,370	188,643	321,013
Exchange realignment	–	(28,717)	(28,717)
Revaluation surplus (deficit), net	3,980	(5,283)	(1,303)
	<hr/>	<hr/>	<hr/>
At 31 December 2016	136,350	154,643	290,993
	<hr/>	<hr/>	<hr/>
<b>At 1 January 2017</b>	<b>136,350</b>	<b>154,643</b>	<b>290,993</b>
Exchange realignment	–	14,546	14,546
Revaluation surplus	31,760	3,662	35,422
	<hr/>	<hr/>	<hr/>
<b>At 31 December 2017</b>	<b>168,110</b>	<b>172,851</b>	<b>340,961</b>

Investment properties in Hong Kong and Singapore were valued on a market value basis using the direct comparison approach by Memfus Wong Surveyors Limited and Hilco Appraisal Singapore Pte Limited, independent professional valuers respectively.

Investment properties in the United Kingdom were valued by Savills (UK) Limited, an independent professional valuer. The commercial units were valued by a traditional investment method of valuation with reference to rental value. The residential units were valued by capitalisation of receipts from granting lease extensions to occupational leaseholders of the residential units pursuant to a leaseholder's statutory right under the provisions of the Leasehold Reform, Housing & Urban Development Act 1993, as amended by the Commonhold and Leasehold Reform Act 2002.

At the end of the reporting period, other than an investment property located in Hong Kong for commercial use with carrying value of HK\$68,900,000 (2016: HK\$54,800,000), all of the investment properties of the Group were rented out under operating leases.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 13. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and buildings in Hong Kong HK\$'000	Plant and machinery HK\$'000	Furniture, fixtures and equipment HK\$'000	Motor vehicles HK\$'000	Total HK\$'000
Reconciliation of carrying amount – year ended 31 December 2016					
At beginning of the reporting period	300,200	1,439	1,107	1,085	303,831
Additions	-	71	292	-	363
Revaluation	7,509	-	-	-	7,509
Disposals	-	(2)	(1)	(363)	(366)
Depreciation	(1,209)	(262)	(463)	(334)	(2,268)
At end of the reporting period	306,500	1,246	935	388	309,069
Reconciliation of carrying amount – year ended 31 December 2017					
At beginning of the reporting period	306,500	1,246	935	388	309,069
Additions	-	236	121	1,121	1,478
Revaluation	50,809	-	-	-	50,809
Disposals	-	-	-	(142)	(142)
Depreciation	(1,209)	(272)	(311)	(289)	(2,081)
At end of the reporting period	356,100	1,210	745	1,078	359,133
At 31 December 2016					
Cost	-	15,348	18,259	1,504	35,111
Valuation	306,500	-	-	-	306,500
Accumulated depreciation	-	(14,102)	(17,324)	(1,116)	(32,542)
	306,500	1,246	935	388	309,069
At 31 December 2017					
Cost	-	15,584	18,377	1,421	35,382
Valuation	356,100	-	-	-	356,100
Accumulated depreciation	-	(14,374)	(17,632)	(343)	(32,349)
	356,100	1,210	745	1,078	359,133

The leasehold land and buildings held for own use were valued on a market value basis on 31 December 2017 by Memfus Wong Surveyors Limited, an independent professional valuer.

The carrying amount of the leasehold land and buildings held for own use as at 31 December 2017 would have been HK\$57,120,000 (2016: HK\$58,328,000) had they been carried at cost less accumulated depreciation and accumulated impairment losses.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 14. INTANGIBLE ASSETS

**Trademarks**  
HK\$'000

### Reconciliation of carrying amount – years ended 31 December 2017 and 2016

At beginning of the reporting period and at end of the reporting period	<u>2,450</u>
--	--------------

In 2012, the Group completed the acquisition of the trademarks relating to the White Flower Embrocation and White Flower Ointment for Hoe Hin Brand of products registered in Malaysia and Singapore (the “Trademarks”) from Mr. Gan Wee Sean, an executive director and a major shareholder of the Company, at a total consideration of HK\$19,600,000. The consideration is payable by 70 equal annual instalments of HK\$280,000 each. The initial amount of the Trademarks recognised at the date of acquisition approximated both the present value of the consideration payable on the trademarks registered in Singapore, discounted at the rate of 13.5% and the fair value of these trademarks at the date of acquisition. The fair value of the trademark registered in Malaysia at the date of acquisition was assessed to be insignificant to the Group.

The useful lives of the Trademarks are assessed as indefinite because the Trademarks are expected to contribute to net cash inflow indefinitely and can be renewed for every ten years by the Group without significant cost.

*Estimates used to measure recoverable amount of cash-generating units containing the trademarks:*

The trademarks registered in Singapore have been allocated to the cash-generating unit of healthcare in Singapore for impairment test.

The recoverable amount of the trademarks registered in Singapore has been determined by a value in use calculation. Cash flow projections are based on profit forecast covering a period of five years. The discount rate applied to the cash flow projections is 13.5% (2016: 13.5%) and the annual sales growth rate applied in preparing the cash flow projections is 3.5% (2016: 3%) and the long-term average growth rate for this cash-generating unit is 2% (2016: 2%).

Management determined the budgeted gross profit margin based on past performance and its expectation for market development. The weighted average growth rates used are consistent with external sources of information. Values assigned to key assumptions reflect past experience. The discount rate used is pre-tax and reflect specific risks relating to the relevant segments.

Management is of the opinion that any reasonably possible change in the key assumptions would not cause the cash-generating unit’s carrying amount to exceed its recoverable amount.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 15. AVAILABLE-FOR-SALE FINANCIAL ASSETS/FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	Available-for-sale financial assets		Financial assets at fair value through profit or loss		Total	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Equity securities:						
Listed						
Hong Kong	-	-	6,256	5,576	6,256	5,576
Overseas	-	-	4,326	6,395	4,326	6,395
Unlisted	1,418	2,108	5,057	4,059	6,475	6,167
	<b>1,418</b>	<b>2,108</b>	<b>15,639</b>	<b>16,030</b>	<b>17,057</b>	<b>18,138</b>
Debt securities, unlisted	4,823	6,273	-	-	4,823	6,273
Dual currency deposits	-	-	2,826	7,764	2,826	7,764
	<b>6,241</b>	<b>8,381</b>	<b>18,465</b>	<b>23,794</b>	<b>24,706</b>	<b>32,175</b>
Carrying amount included in:						
Current assets	-	-	18,465	23,794	18,465	23,794
Non-current assets	6,241	8,381	-	-	6,241	8,381
	<b>6,241</b>	<b>8,381</b>	<b>18,465</b>	<b>23,794</b>	<b>24,706</b>	<b>32,175</b>

All financial assets at fair value through profit or loss are held for trading.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 16. SUBSIDIARIES

Particulars of the Company's subsidiaries, all of which are private limited liability companies, are as follows:

Name of subsidiary	Place of incorporation/operation	Issued and fully paid share capital	Percentage of nominal value of issued ordinary share capital held by the Company		Principal activities
			Directly	Indirectly	
Biotech Marketing Limited	British Virgin Islands/ Hong Kong	1 ordinary share of US\$1	-	100	Advertising agency
Hoe Hin Pak Fah Yeow (B. V. I.) Limited	British Virgin Islands/ Hong Kong	20,000 ordinary shares of US\$1 each	100	-	Investment holding
Hoe Hin Pak Fah Yeow Manufactory, Limited	Hong Kong	22,000 non-voting deferred shares* and 2 ordinary shares	-	100	Manufacturing and sale of healthcare products and property investment
Pak Fah Yeow Advertising Company Limited	Hong Kong	2 ordinary shares	-	100	Inactive
Pak Fah Yeow Investment (Hong Kong) Company, Limited	Hong Kong	21,200,000 non-voting deferred shares* and 2 ordinary shares	-	100	Property and treasury investment
Princely Profits Limited	British Virgin Islands/ United Kingdom	1 ordinary share of US\$1	-	100	Inactive
Princesland International Limited	British Virgin Islands/ United Kingdom	1 ordinary share of US\$1	-	100	Property investment

\* The non-voting deferred shares carry no right to receive notice of or attend or vote at any general meeting of these subsidiaries. They also carry very limited rights in respect of dividends and share of surplus assets upon winding up.

## 17. INVENTORIES

	2017 HK\$'000	2016 HK\$'000
Finished goods	2,752	2,813
Raw materials	8,605	6,842
Bottles, caps and packing materials	3,278	2,991
	14,635	12,646

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 18. TRADE AND OTHER RECEIVABLES

	2017 HK\$'000	2016 HK\$'000
<b>Trade receivables</b>	31,859	42,480
<b>Bills receivables</b>	331	8,510
<b>Other receivables</b>		
Deposits, prepayments and other debtors	2,639	2,460
	<b>34,829</b>	<b>53,450</b>

The Group allows credit period ranging from 30 days to 120 days (2016: 30 days to 120 days) to its customers. The ageing analysis of trade receivables by invoice date is as follows:

	2017 HK\$'000	2016 HK\$'000
Within 30 days	30,813	15,425
31 – 60 days	1,044	18,259
61 – 90 days	2	8,788
Over 90 days	–	8
	<b>31,859</b>	<b>42,480</b>

Included in the Group's trade receivables balance as at 31 December 2016 was a debtor with carrying amount of HK\$8,000 which was past due over 180 days at the end of the reporting period but which the Group had not impaired as there had not been any significant changes in credit quality and the directors believed that the amount was fully recoverable. As of 31 December 2017, the balance of HK\$31,859,000 (2016: HK\$42,472,000) was neither past due nor impaired, which related to a number of customers for whom there was no history of default. The Group does not hold any collateral over these balances.

## 19. CASH AND CASH EQUIVALENTS

	2017 HK\$'000	2016 HK\$'000
<b>Bank balances and cash</b>		
Cash at bank and in hand	113,765	58,096
Time deposits	6,957	4,987
	<b>120,722</b>	<b>63,083</b>

Cash at bank earns interest at floating rates based on bank deposit rates. Short-term time deposits are made between one month and three months depending on the immediate cash requirement of the Group, and earn interest at the prevailing short-term deposit rates.



# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 20. BANK BORROWINGS, SECURED

The analysis of the carrying amount of bank borrowings is as follows:

	2017 HK\$'000	2016 HK\$'000
Bank borrowings due for repayment within one year	21,693	20,437
Term loan from a bank which contains a repayment on demand clause	4,967	7,026
	<u>26,660</u>	<u>27,463</u>

A term loan of HK\$4,967,000 (2016: HK\$7,026,000), with a clause in its terms that gives the lender an overriding right to demand repayment without notice or with notice period of less than 12 months at its sole discretion, is classified as current liabilities even though the directors do not expect that the lender would exercise its rights to demand immediate repayment. Out of the term loan of HK\$4,967,000 (2016: HK\$7,026,000), HK\$2,100,000 (2016: HK\$2,059,000) is due for repayment within one year.

The amounts due based on the scheduled repayment dates set out in the loan agreements ignoring the effect of any repayment on demand clause are as follows:

	2017 HK\$'000	2016 HK\$'000
Within 1 year	23,793	22,496
After 1 year but within 2 years	2,143	2,100
After 2 years but within 5 years	724	2,867
	<u>2,867</u>	4,967
	<u>26,660</u>	<u>27,463</u>

The bank borrowings are denominated in the following currencies:

	2017 HK\$'000	2016 HK\$'000
British Pound Sterling (note (i))	21,693	20,437
Hong Kong dollars (note (ii))	4,967	7,026
	<u>26,660</u>	<u>27,463</u>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 20. BANK BORROWINGS, SECURED (CONTINUED)

- (i) The revolving loan of HK\$21,693,000 (2016: HK\$20,437,000) bears interest at the bank's cost of fund plus 1.5% per annum and is repayable one month after drawdown. The loan is secured by pledging the Group's investment properties with an aggregate carrying value of HK\$161,462,000 (2016: HK\$144,205,000) together with the assignment of rental monies derived from the investment properties.
- (ii) The term loan bears interest at the Hong Kong prime rate minus 3% per annum and is repayable in monthly instalment up to 28 April 2020. It is secured by a first legal charge over the Group's leasehold land and buildings held for own use with a carrying value of HK\$156,000,000 (2016: HK\$127,000,000).

## 21. TRADE AND OTHER PAYABLES

	2017 HK\$'000	2016 HK\$'000
<b>Trade payables</b>	3,250	1,940
<b>Other payables</b>		
Accrued charges and other creditors	26,234	20,858
Customers' deposits	100	100
	26,334	20,958
	<b>29,584</b>	<b>22,898</b>

All trade payables are expected to be settled within one year. The ageing analysis of trade payables by invoice date is as follows:

	2017 HK\$'000	2016 HK\$'000
Within 30 days	3,010	1,291
31 – 60 days	207	492
61 – 90 days	6	–
More than 90 days	27	157
	<b>3,250</b>	<b>1,940</b>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 22. CONSIDERATION PAYABLE FOR ACQUISITION OF TRADEMARKS

The amount represents amortised cost of the consideration payable for acquisition of the Trademarks as disclosed in note 14, calculated using the effective interest method at the rate of 13.5% per annum.

## 23. DEFERRED INCOME

The amount represents lease premiums received in advance in respect of certain of the Group's investment properties in the United Kingdom for residential use, which is recognised as income on a straight-line basis over the lease remaining term ranging from 144 to 153 years (2016: 145 to 153 years).

## 24. PROVISION FOR LONG SERVICE PAYMENTS

	2017 HK\$'000	2016 HK\$'000
At beginning of the reporting period	659	841
Additional provision	-	621
Amount utilised	(143)	-
Amount refunded from MPF administrator	143	-
Amount reversed	(659)	(803)
<b>At end of the reporting period</b>	<b>-</b>	<b>659</b>

## 25. PROVISION FOR DIRECTORS' RETIREMENT BENEFITS

	2017 HK\$'000	2016 HK\$'000
At beginning of the reporting period	3,020	13,911
Additional provision (note 7)	695	1,076
Amount utilised	-	(10,347)
Amount reversed	-	(1,620)
<b>At end of the reporting period</b>	<b>3,715</b>	<b>3,020</b>

Mr. Gan Wee Sean and Mr. Gan Fock Wai, Stephen respectively entered into a service agreement with the Company on 28 November 1991 for a term of two years and one month commencing from 1 December 1991. The appointment shall continue thereafter subject to termination by either party giving not less than 6-month notice in writing to the other party. Accordingly, the appointment continued upon the completion of the initial term on 31 December 1993 and is still in force currently. Pursuant to the terms of the service agreements (supplemented with the board minutes dated 25 September 2006, and the supplemental agreements dated 12 December 2014 and 26 October 2016), the Company shall pay Mr. Gan Wee Sean and Mr. Gan Fock Wai, Stephen a long service payment of not exceeding HK\$12,000,000 and HK\$8,000,000 respectively when the events as stipulated in the agreements take place.

In August 2016, Mr. Gan Wee Sean received his first long service payment of HK\$10,347,000 when he reached the age of 70, according to the supplemental agreement dated 12 December 2014.

Pursuant to the supplemental agreement dated 26 October 2016, the appointment of Mr. Gan Wee Sean has been extended for three years and the aggregate amount of the first and extended long service payments shall not exceed HK\$12,000,000.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 26. DEFERRED TAXATION

### Recognised deferred tax liabilities:

	Accelerated depreciation allowances <i>HK\$'000</i>	Revaluation of leasehold land and buildings <i>HK\$'000</i>	Total <i>HK\$'000</i>
At 1 January 2016	875	39,751	40,626
Recognised in profit or loss ( <i>note 9</i> )	32	–	32
Recognised in equity ( <i>note 28</i> )	–	1,239	1,239
	<hr/>	<hr/>	<hr/>
At 31 December 2016	907	40,990	41,897
	<hr/>	<hr/>	<hr/>
At 1 January 2017	907	40,990	41,897
Recognised in profit or loss ( <i>note 9</i> )	(87)	–	(87)
Recognised in equity ( <i>note 28</i> )	–	8,384	8,384
	<hr/>	<hr/>	<hr/>
At 31 December 2017	820	49,374	50,194

### Unrecognised deferred tax assets arising from:

	2017 <i>HK\$'000</i>	2016 <i>HK\$'000</i>
Deductible temporary differences	2,404	3,204
Tax losses	1,169	11,441
	<hr/>	<hr/>
At end of the reporting period	3,573	14,645

Both the tax losses and the deductible temporary differences have no expiry date under current tax legislation. The related deferred tax assets of HK\$590,000 (2016: HK\$2,408,000) have not been recognised due to uncertainty of their recoverability.

## 27. SHARE CAPITAL

	2017		2016	
	No. of shares	<i>HK\$'000</i>	No. of shares	<i>HK\$'000</i>
Authorised:				
Ordinary shares of HK\$0.05 (2016: HK\$0.05) each	600,000,000	30,000	600,000,000	30,000
	<hr/>	<hr/>	<hr/>	<hr/>
Issued and fully paid:				
At beginning and end of the reporting period	311,640,000	15,582	311,640,000	15,582
	<hr/>	<hr/>	<hr/>	<hr/>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 28. SHARE PREMIUM AND RESERVES

	Share premium HK\$'000	Properties revaluation reserve HK\$'000	Investment revaluation reserve HK\$'000	Exchange reserve HK\$'000	Proposed dividends HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1 January 2017	21,997	213,435	6,573	(40,520)	17,452	398,993	617,930
Profit for the year	-	-	-	-	-	102,589	102,589
Exchange difference arising from translation of financial statements of overseas subsidiaries	-	-	-	13,836	-	-	13,836
Exchange difference arising from translation of inter- company balances with overseas subsidiaries representing net investments	-	-	-	(3,710)	-	-	(3,710)
Revaluation surplus of leasehold land and buildings	-	50,809	-	-	-	-	50,809
Deferred tax ( <i>note 26</i> )	-	(8,384)	-	-	-	-	(8,384)
Reclassification adjustment relating to disposal of available- for-sale financial assets	-	-	(1,260)	-	-	-	(1,260)
Changes in fair value of available- for-sale financial assets	-	-	539	-	-	-	539
Other comprehensive income, net of tax, attributable to owners of the Company	-	42,425	(721)	10,126	-	-	51,830
Transactions with owners: <i>Distributions to owners</i>							
Interim dividends declared	-	-	-	-	-	(21,971)	(21,971)
Final dividend and special dividend proposed	-	-	-	-	24,308	(24,308)	-
2016 final dividend transferred to dividends payable	-	-	-	-	(17,452)	-	(17,452)
At 31 December 2017	21,997	255,860	5,852	(30,394)	24,308	455,303	732,926

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 28. SHARE PREMIUM AND RESERVES (CONTINUED)

	Share premium HK\$'000	Properties revaluation reserve HK\$'000	Investment revaluation reserve HK\$'000	Exchange reserve HK\$'000	Proposed dividends HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1 January 2016	21,997	207,165	6,336	(20,891)	17,452	376,749	608,808
Profit for the year	-	-	-	-	-	61,199	61,199
Exchange difference arising from translation of financial statements of overseas subsidiaries	-	-	-	(26,681)	-	-	(26,681)
Exchange difference arising from translation of inter- company balances with overseas subsidiaries representing net investments	-	-	-	7,052	-	-	7,052
Revaluation surplus of leasehold land and buildings	-	7,509	-	-	-	-	7,509
Deferred tax ( <i>note 26</i> )	-	(1,239)	-	-	-	-	(1,239)
Changes in fair value of available- for-sale financial assets	-	-	237	-	-	-	237
Other comprehensive income, net of tax, attributable to owners of the Company	-	6,270	237	(19,629)	-	-	(13,122)
Transactions with owners: <i>Distributions to owners</i>							
Interim dividends declared	-	-	-	-	-	(21,503)	(21,503)
Final dividend proposed	-	-	-	-	17,452	(17,452)	-
2015 final dividend transferred to dividends payable	-	-	-	-	(17,452)	-	(17,452)
At 31 December 2016	21,997	213,435	6,573	(40,520)	17,452	398,993	617,930

### Share premium

The share premium represents the excess of the net proceeds from issuance of shares of the Company over its par value.

### Properties revaluation reserve

The properties revaluation reserve has been set up and is dealt with in accordance with the accounting policies adopted for revaluation of land and building held for own use, net of deferred tax.

### Investment revaluation reserve

The investment revaluation reserve comprises the cumulative net change in the fair value of available-for-sale financial assets and is dealt with in accordance with the accounting policies adopted.

### Exchange reserve

The exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of the Group's foreign operations and is dealt with in accordance with the accounting policies adopted.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 29. OTHER CASH FLOW INFORMATION

### 29(a) Cash generated from operations

	2017 HK\$'000	2016 HK\$'000
Profit before taxation	112,903	73,903
Interest income	(448)	(557)
Interest expenses	784	822
Dividend income from financial assets at fair value through profit or loss	(363)	(450)
Revaluation (surplus) deficit in respect of investment properties	(35,422)	1,303
Gain on disposal of property, plant and equipment	(178)	(13)
Gain on disposal of available-for-sale financial assets	(854)	-
Reversal of provision for long service payments	(659)	(182)
Provision for directors' retirement benefits	695	(10,891)
Exchange differences	(41)	1,718
Depreciation expenses	2,081	2,268
Changes in working capital:		
Financial assets at fair value through profit or loss	5,692	(3,390)
Inventories	(1,989)	4,773
Trade and other receivables	18,628	5,206
Trade and other payables	4,217	2,840
Deferred income	6,152	1,620
<b>Cash generated from operations</b>	<b>111,198</b>	<b>78,970</b>

### 29(b) Changes in liabilities arising from financing activities

Details of the changes in the Group's liabilities from financing activities are as follows:

	Bank borrowings, secured HK\$'000	Consideration payable for acquisition of trademarks HK\$'000	Dividends payable HK\$'000	Total HK\$'000
At beginning of the reporting period	27,463	2,074	7,187	36,724
Repayment of bank borrowings	(259,099)	-	-	(259,099)
New bank borrowings	256,252	-	-	256,252
Payment of dividends	-	-	(39,361)	(39,361)
Principal repayment of trademarks	-	(1)	-	(1)
Net cash flow	(2,847)	(1)	(39,361)	(42,209)
Changes in exchange rates	2,044	-	-	2,044
Declaration of dividends	-	-	39,423	39,423
	2,044	-	39,423	41,467
<b>At end of the reporting period</b>	<b>26,660</b>	<b>2,073</b>	<b>7,249</b>	<b>35,982</b>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 30. PLEDGE OF ASSETS

Certain of the Group's leasehold land and buildings and investment properties were pledged to secure banking facilities, including bank borrowings, granted to the Group to the extent of HK\$97,048,000 (2016: HK\$96,404,000), of which HK\$26,660,000 (2016: HK\$27,463,000) were utilised at the end of the reporting period.

The carrying amounts of the Group's pledged assets are as follows:

	2017 HK\$'000	2016 HK\$'000
Leasehold land and buildings	156,000	127,000
Investment properties	161,462	144,205
	<u>317,462</u>	<u>271,205</u>

## 31. OPERATING LEASE COMMITMENTS

### The Group as lessor

At the end of the reporting period, the Group leased out all of its investment properties under operating leases. Most of the investment properties have committed tenants with remaining lease term ranging from one year to ten years. The future aggregate minimum rentals receivable under non-cancellable operating leases are as follows:

	2017 HK\$'000	2016 HK\$'000
Within one year	6,391	7,520
In the second to fifth year inclusive	15,832	16,896
Over five years	10,728	12,029
	<u>32,951</u>	<u>36,445</u>

## 32. FINANCIAL GUARANTEES

At the end of the reporting period, the Company had issued corporate guarantees to banks for bank loans utilised by its subsidiaries amounting to HK\$26,660,000 (2016: HK\$27,463,000). The Company has not recognised any deferred income for the financial guarantees as their fair value cannot be reliably measured and the transaction price was nil. The directors consider that the above financial guarantees are unlikely to materialise. No provision has therefore been made in this respect in the financial statements of the Company for any possible reimbursement to banks as a result of subsidiaries failing to repay.

## 33. RELATED PARTY TRANSACTIONS

In addition to the transactions/information disclosed elsewhere in these consolidated financial statements, during the year, the Group had the following transactions with related parties.

	2017 HK\$'000	2016 HK\$'000
Compensation paid to key management personnel, excluding directors:		
– Salaries and other benefits	3,413	2,388
– Contributions to defined contribution plan	54	36
	<u>3,467</u>	<u>2,424</u>

## 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group's major financial instruments include bank balances and cash, trade and other receivables, available-for-sale financial assets, financial assets at fair value through profit or loss, bank borrowings, consideration payable for acquisition of trademarks and trade and other payables. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The executive directors manage and monitor these exposures to ensure appropriate measures are implemented on a timely and effective manner.



# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Credit risk

The credit risk of the Group is primarily attributable to trade and bills receivables, available-for-sale financial assets, financial assets at fair value through profit and loss, time deposits and bank balances.

As at 31 December 2017, all bank balances were placed with financial institutions with established credit ratings. In respect of other financial assets, the unlisted available-for-sale financial assets and financial assets at fair value through profit and loss were issued by financial institutions with established credit ratings.

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit assessment procedures. Receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is minimal.

At the end of the reporting period, the Group had a concentration of credit risk from trade and bills receivables as 73.11% (2016: 84.85%) and 99.68% (2016: 99.99%) of the total trade and bills receivables was made up by the Group's largest outstanding balance and the four (2016: three) largest outstanding balances respectively.

### Liquidity risk

The Group closely monitors its liquidity requirements and the sufficiency of cash and available banking facilities so as to ensure that the payment obligations are met.

The following tables detail the remaining contractual maturity of the Group for its non-derivative financial liabilities. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group is required to pay. For cash flows denominated in currency other than Hong Kong dollars, the prevailing foreign exchange rates at the end of the reporting period are used to convert the cash flows into Hong Kong dollars.

Specifically, for the term loan which contains a repayment on demand clause which can be exercised at the bank's sole discretion, the analysis shows the cash outflow based on the earliest period in which the Group would be required to pay, that is, if the bank was to invoke its unconditional rights to call the loan with immediate effect.

	On demand HK\$'000	Less than 1 year HK\$'000	More than 1 year HK\$'000	Total contractual undiscounted cash flow HK\$'000	Carrying amount HK\$'000
<b>At 31 December 2017</b>					
Bank borrowings	4,967	21,693	-	26,660	26,660
Trade and other payables (excluding customers' deposits)	26,462	3,022	-	29,484	29,484
Consideration payable for acquisition of trademarks	-	280	17,640	17,920	2,073
Dividends payable	7,249	-	-	7,249	7,249
	<b>38,678</b>	<b>24,995</b>	<b>17,640</b>	<b>81,313</b>	<b>65,466</b>

	On demand HK\$'000	Less than 1 year HK\$'000	More than 1 year HK\$'000	Total contractual undiscounted cash flow HK\$'000	Carrying amount HK\$'000
<b>At 31 December 2016</b>					
Bank borrowings	7,026	20,437	-	27,463	27,463
Trade and other payables (excluding customers' deposits)	21,643	1,155	-	22,798	22,798
Consideration payable for acquisition of trademarks	-	280	17,920	18,200	2,074
Dividends payable	7,187	-	-	7,187	7,187
	<b>35,856</b>	<b>21,872</b>	<b>17,920</b>	<b>75,648</b>	<b>59,522</b>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Liquidity risk (Continued)

The following table summarises the maturity analysis of a term loan with a repayment on demand clause based on agreed scheduled repayments set out in the loan agreement. The amounts include interest payments computed using contractual rates. As a result, these amounts were greater than the amounts disclosed in the “on demand” time band in the maturity analysis contained in the above table. Taking into account the Group’s financial position, the directors do not consider that it is probable that the bank will exercise its discretion to demand immediate repayment. The directors believe that such term loan will be repaid in accordance with the scheduled repayment dates set out in the loan agreement.

	On demand HK\$'000	Less than 1 year HK\$'000	1-2 years HK\$'000	2-5 years HK\$'000	Over 5 years HK\$'000	Total contractual undiscounted cash flow HK\$'000	Carrying amount HK\$'000
At 31 December 2017	-	2,181	2,181	726	-	5,088	4,967
At 31 December 2016	-	2,181	2,181	2,907	-	7,269	7,026

### Interest rate risk

The Group’s exposure to market risk for changes in interest rates relates primarily to the Group’s bank balances and bank borrowings. Details of interest rates of the Group’s bank borrowings at the end of the reporting period are set out in note 20. The Group closely monitors interest rate level and outlook as well as potential impact on the Group’s results and financial position arising from volatility.

The sensitivity analysis below has been determined assuming that the change in interest rates had occurred at the end of the reporting period and had been applied to both derivative and non-derivative financial instruments that would have affected the profit or loss and equity. A change of 50 basis points (“bps”) (2016: 50 bps) was applied to the yield curves at the end of the respective reporting period, representing management’s assessment of a reasonably possible change in interest rates over the period until the end of the next annual reporting period. The analysis is performed on the same basis for 2016.

	2017		2016	
	50 bps increase HK\$'000	50 bps decrease HK\$'000	50 bps increase HK\$'000	50 bps Decrease HK\$'000
Increase (Decrease) in profit	295	(295)	217	(217)

### Currency risk

Most of the Group’s business transactions are conducted in Hong Kong dollars and United States dollars. Certain rental income is derived in the United Kingdom and denominated in British Pounds Sterling. The Group also has equity and debt securities denominated in foreign currencies.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Currency risk (Continued)

At 31 December 2017, the carrying amounts of the Group's financial assets and financial liabilities denominated in a currency other than the functional currency of the group entities are as follows:

	Assets		Liabilities	
	2017 HK\$'000	2016 HK\$'000	2017 HK\$'000	2016 HK\$'000
Australian dollars	10,002	7,679	643	–
British Pounds Sterling	885	4,653	–	–
United States dollars	24,551	14,516	1,638	–
Euro dollars	14,398	9,175	–	–
Japanese Yen	2,937	1,612	–	–
New Zealand dollars	2,020	1,939	–	–
Norwegian Kroner	773	732	–	–
Swiss Franc	1,294	1,233	–	–
Others	975	691	–	646
	<b>57,835</b>	<b>42,230</b>	<b>2,281</b>	<b>646</b>

The Group considers there is no significant exposure to foreign exchange fluctuations for United States dollars as long as the Hong Kong-United States dollar exchange rate remains pegged. The currency risk for debt borrowings is minimal as they are either denominated in Hong Kong dollars or the currency of the underlying pledged assets.

The sensitivity analysis below has been determined assuming that a change in exchange rate had occurred at the end of the reporting period and had been applied to both derivative and non-derivative financial instruments (excluding items which are denominated in United States dollar) that would have affected the profit or loss. A change of 5% (2016: 5%) was applied at the end of the respective reporting period.

	2017		2016	
	5% increase HK\$'000	5% decrease HK\$'000	5% increase HK\$'000	5% decrease HK\$'000
Increase (Decrease) in profit	<b>1,632</b>	<b>(1,632)</b>	1,353	(1,353)

### Equity/Debt price risk

The Group's equity and debt securities are measured at fair value at the end of each reporting period with reference to market price. Therefore, the Group is exposed to equity or debt price risks and management monitors the price movements and takes appropriate actions when required.

The sensitivity analysis below has been determined assuming that a change in the corresponding equity or debt prices had occurred at the end of the reporting period and had been applied to the equity and debt securities that would have affected the profit or loss and equity. A change of 25% (2016: 4%) in stock price and debt price was applied at the end of the respective reporting period.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 34. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Equity/Debt price risk (Continued)

	2017		2016	
	Effect on profit or loss HK\$'000	Effect on other component of equity HK\$'000	Effect on profit or loss HK\$'000	Effect on other component of equity HK\$'000
Change in the relevant equity/ debt price risk variable:				
Increase	25% (2016: 4%)	3,910	1,560	641
Decrease	25% (2016: 4%)	(3,910)	(1,560)	(335)

## 35. CAPITAL MANAGEMENT

The objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to provide returns for shareholders. The Group manages its capital structure and makes adjustments, including payment of dividend to shareholders, return of capital to shareholders, repurchase of shares or issue of new shares or sale of assets to reduce debts. No changes were made in the objectives, policies or processes during the years ended 31 December 2017 and 2016.

The Group monitors capital on the basis of its net debt-to-equity ratio, which is net debts divided by total equity at the end of the reporting period, as follows:

	2017 HK\$'000	2016 HK\$'000
Bank borrowings, secured	26,660	27,463
Trade and other payables	29,584	22,898
Tax payable	–	515
Dividends payable	7,249	7,187
Less: Bank balances and cash	(120,722)	(63,083)
Net debts	(57,229)	(5,020)
Total equity	748,508	633,512
Net debt-to-equity ratio	(7.7%)	(1%)

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 36. FAIR VALUE MEASUREMENTS

The following presents the assets measured at fair value or required to disclose their fair value in these consolidated financial statements on a recurring basis at 31 December 2017 across the three levels of the fair value hierarchy defined in HKFRS 13, Fair Value Measurement, with the fair value measurement categorised in its entirety based on the lowest level input that is significant to the entire measurement. The levels of inputs are defined as follows:

- Level 1 (highest level): quoted prices (unadjusted) in active markets for identical assets or liabilities that the Group can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly;
- Level 3 (lowest level): unobservable inputs for the asset or liability.

### 36(a) Financial assets measured at fair value

	31 December 2017 HK\$'000	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000
Financial assets at fair value through profit or loss				
Equity securities, listed in				
Hong Kong	6,256	6,256	-	-
Equity securities, listed overseas	4,326	4,326	-	-
Mutual funds, unlisted	5,057	-	5,057	-
Dual currency deposit	2,826	2,826	-	-
Available-for-sale financial assets				
Unlisted private equity fund	1,418	-	-	1,418
Debt securities, unlisted	4,823	4,823	-	-
	<b>24,706</b>	<b>18,231</b>	<b>5,057</b>	<b>1,418</b>
	31 December 2016 HK\$'000	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000
Financial assets at fair value through profit or loss				
Equity securities, listed in				
Hong Kong	5,576	5,576	-	-
Equity securities, listed overseas	6,395	6,395	-	-
Mutual funds, unlisted	4,059	-	4,059	-
Dual currency deposits	7,764	7,764	-	-
Available-for-sale financial assets				
Unlisted private equity fund	2,108	-	-	2,108
Debt securities, unlisted	6,273	6,273	-	-
	<b>32,175</b>	<b>26,008</b>	<b>4,059</b>	<b>2,108</b>

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 36. FAIR VALUE MEASUREMENTS (CONTINUED)

### 36(a) Financial assets measured at fair value (Continued)

During the years ended 31 December 2017 and 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements. The Group's policy is to recognise transfers between levels as at the end of the reporting period.

#### *Movements in Level 3 fair value measurements*

Fair value measurement at the end of the reporting period:

Description	Unlisted private equity fund	
	2017 HK\$'000	2016 HK\$'000
At beginning of the reporting period	2,108	2,418
Gains or losses recognised in:		
– other comprehensive income	542	237
Disposals	(1,232)	(547)
<b>At end of the reporting period</b>	<b>1,418</b>	<b>2,108</b>

The above gains or losses are reported as “changes in fair value of available-for-sale financial assets” within other comprehensive income.

#### *Description of the valuation techniques and inputs used in Level 2 fair value measurement*

The unlisted mutual funds are valued based on quoted market prices from dealers or by reference to quoted market prices for similar instruments.

#### *Description of the valuation techniques and inputs used in Level 3 fair value measurement*

The unlisted private equity fund's assets mainly comprise investment in unlisted companies in various industries (the “Investment”) and the fair value of the Investment is estimated by the external fund manager by reference to a number of factors including the operating cash flows and financial performance of the Investment, trends within sectors and/or regions, underlying business models, expected exit timing and strategy and any specific rights or terms associated with the Investment.

#### *Valuation processes of the Group*

The Group reviews estimation of fair value of the unlisted private equity fund which is categorised into Level 3 of the fair value hierarchy. Reports with estimation of fair value are prepared by the external fund manager on a quarterly basis. Discussion of the valuation process and results with the Audit Committee is held twice a year, to coincide with the reporting dates.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 36. FAIR VALUE MEASUREMENTS (CONTINUED)

### 36(b) Investment properties and leasehold land and buildings measured at fair value

	31 December 2017 HK\$'000	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000
<b>Investment properties</b>				
Commercial – Hong Kong	149,800	–	–	149,800
Industrial – Singapore	11,389	–	–	11,389
Residential – Hong Kong	18,310	–	–	18,310
Commercial/residential – United Kingdom	161,462	–	–	161,462
	<b>340,961</b>	<b>–</b>	<b>–</b>	<b>340,961</b>
<b>Leasehold land and buildings</b>				
Commercial – Hong Kong	169,000	–	–	169,000
Industrial – Hong Kong	184,000	–	–	184,000
Carpark – Hong Kong	3,100	–	–	3,100
	<b>356,100</b>	<b>–</b>	<b>–</b>	<b>356,100</b>
	31 December 2016 HK\$'000	Level 1 HK\$'000	Level 2 HK\$'000	Level 3 HK\$'000
<b>Investment properties</b>				
Commercial – Hong Kong	119,500	–	64,700	54,800
Industrial – Singapore	10,438	–	10,438	–
Residential – Hong Kong	16,850	–	16,850	–
Commercial/residential – United Kingdom	144,205	–	–	144,205
	<b>290,993</b>	<b>–</b>	<b>91,988</b>	<b>199,005</b>
<b>Leasehold land and buildings</b>				
Commercial – Hong Kong	139,000	–	127,000	12,000
Industrial – Hong Kong	165,000	–	–	165,000
Carpark – Hong Kong	2,500	–	2,500	–
	<b>306,500</b>	<b>–</b>	<b>129,500</b>	<b>177,000</b>

At 31 December 2017, investment properties and leasehold land and buildings with total carrying amounts of HK\$269,700,000 were transferred from Level 2 to Level 3.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 36. FAIR VALUE MEASUREMENTS (CONTINUED)

### 36(b) Investment properties and leasehold land and buildings measured at fair value (Continued)

As mentioned in notes 12 and 13 to these consolidated financial statements, the Group has engaged independent professional valuers to value its investment properties and leasehold land and buildings at the end of the reporting period. In measuring the fair value of the investment properties and leasehold land and buildings located in Hong Kong and Singapore as at 31 December 2017, the direct comparison approach had been adopted which was consistent with the approach adopted in 2016. Management considered that the unobservable adjustments used in the valuation of those Hong Kong and Singapore properties previously categorised as Level 2 had become more significant because of fluctuation in market unit rate. As a result of the increased significance of the unobservable inputs used in the valuation of those properties as at 31 December 2017, these investment properties and leasehold land and buildings were transferred from Level 2 to Level 3.

Except for the above, during the years ended 31 December 2017 and 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements. The Group's policy is to recognise transfers between levels as at the end of the reporting period.

#### Movement in Level 3 fair value measurements

Fair value measurement at the end of the reporting period:

Description	2017			2016	
	Investment properties			Investment properties	
	Commercial/ residential units in Hong Kong HK\$'000	Industrial units in Singapore HK\$'000	Commercial/ residential units in the United Kingdom HK\$'000	Commercial units in Hong Kong HK\$'000	Commercial/ residential units in the United Kingdom HK\$'000
At beginning of the reporting period	54,800	-	144,205	55,100	177,165
Transfer to Level 3	81,550	10,438	-	-	-
Revaluation surplus (deficit)	31,760	-	2,711	(300)	(4,243)
Exchange realignment	-	951	14,546	-	(28,717)
At end of the reporting period	168,110	11,389	161,462	54,800	144,205

Revaluation surplus and exchange realignment are reported as changes of "revaluation surplus in respect of investment properties" in profit or loss and "exchange difference arising from translation of financial statements of overseas subsidiaries" in other comprehensive income respectively.



# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 36. FAIR VALUE MEASUREMENTS (CONTINUED)

### 36(b) Investment properties and leasehold land and buildings measured at fair value (Continued)

The revaluation surplus represents the total gain or loss for the year included in profit or loss for assets held at the end of the reporting period.

Description	2017		2016	
	Leasehold land and buildings		Leasehold land and buildings	
	Commercial units in Hong Kong HK\$'000	Industrial/ Carpark units in Hong Kong HK\$'000	Commercial units in Hong Kong HK\$'000	Industrial units in Hong Kong HK\$'000
At beginning of the reporting period	12,000	165,000	12,000	159,000
Transfer to Level 3	127,000	2,500	-	-
Revaluation surplus	30,447	20,362	-	6,762
Depreciation charge	(447)	(762)	-	(762)
<b>At end of the reporting period</b>	<b>169,000</b>	<b>187,100</b>	<b>12,000</b>	<b>165,000</b>

Revaluation surplus is reported as “revaluation surplus of leasehold land and buildings” in other comprehensive income.

*Quantitative information of the significant unobservable inputs and description of valuation techniques used in Level 3 fair value measurement, including the description of the sensitivity to changes in unobservable inputs for recurring level 3 fair value measurements, are as follows:*

The quantitative information of the significant unobservable inputs and description of valuation techniques used in Level 3 fair value measurement, including the description of the sensitivity to changes in unobservable inputs for recurring Level 3 fair value measurements, are as follows:

Investment properties	Valuation technique(s)	Significant unobservable input(s)	Sensitivity
Commercial units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$32,100/sq.ft. saleable area with adjustment for location and floor of negative 6%	A significant downward negative adjustment for market unit rate would result in a significant decrease in fair value, and vice versa.
Commercial units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$27,200/sq.ft. saleable area with adjustment for location of negative 15% and design/condition of positive 15%	A significant upward positive adjustment for design/condition would result in a significant increase in fair value, and vice versa.
Roof of a commercial building located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$210,000/ft. for the side with exposure/visibility with adjustment for location of negative 20%	A significant downward negative adjustment for location would result in a significant decrease in fair value, and vice versa.
Commercial units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$27,600/sq.ft. saleable area with adjustment for location and floor of positive 5%	A significant upward positive adjustment for market unit rate would result in a significant increase in fair value, and vice versa.
Residential units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$12,500/sq.ft. saleable area with adjustment for location and floor of positive 3%	A significant upward positive adjustment for market unit rate would result in a significant increase in fair value, and vice versa.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 36. FAIR VALUE MEASUREMENTS (CONTINUED)

### 36(b) Investment properties and leasehold land and buildings measured at fair value (Continued)

Investment properties	Valuation technique(s)	Significant unobservable input(s)	Sensitivity
Residential units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$10,500/sq.ft. saleable area with adjustment for location and floor of positive 7%	A significant upward positive adjustment for market unit rate would result in a significant increase in fair value, and vice versa.
Industrial units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$6,200/sq.ft. saleable area with adjustment for location and floor of positive 6% and size of negative 1% for every 1,500 sq. ft. difference in the size	A significant downward negative adjustment for size would result in a significant decrease in fair value, and vice versa.
Carpark units located in Hong Kong	Market value basis – Direct comparison approach	Market unit rate is at about HK\$1,550,000/car park with adjustment for location and floor of negative 5%	A significant downward negative adjustment for market unit rate would result in a significant decrease in fair value, and vice versa.
Industrial units located in Singapore	Market value basis – Direct comparison approach	Market unit rate is at about SGD 560/sq.ft. after adjustment for direct comparable transaction	A significant downward negative adjustment for market unit rate would result in a significant decrease in fair value, and vice versa.
Investment properties - Commercial units located in the United Kingdom	Traditional investment method of valuation	Market rent at a weighted average of £185, equivalent to approximately HK\$1,944 (2016: £185, equivalent to approximately HK\$1,962) per square foot	A significant increase in the market rent would result in a significant increase in fair value, and vice versa.
		Equivalent yield at a weighted average of 4.5% (2016: 4.5%)	A significant increase in the equivalent yield would result in a significant decrease in fair value, and vice versa.
Investment properties - Residential units located in the United Kingdom	Capitalisation of receipts from granting lease extensions to occupational leaseholders of the residential units	Capital value at a weighted average of £1,000, equivalent to approximately HK\$10,510 (2016: £1,000, equivalent to approximately HK\$10,607) per square foot	A significant increase in the capital value would result in a significant increase in fair value, and vice versa.

#### Valuation processes of the Group

The Group reviews the estimation of fair value of the investment properties and leasehold land and buildings. Valuations of investment properties and leasehold land and buildings are performed by independent professional qualified valuers at each interim and annual reporting date. Discussion of the valuation process and results with the Audit Committee is held twice a year, to coincide with the reporting dates.

## 37. CAPITAL COMMITMENT

In 2007, the Group entered into a master agreement with a bank to invest in a private equity fund with maximum capital injection of US\$1 million (equivalent to approximately HK\$7.8 million). In 2017, the maximum capital injection had been revised to US\$817,000 (equivalent to approximately HK\$6,373,000). As at 31 December 2017, US\$786,000 (equivalent to approximately HK\$6,129,000) (2016: US\$786,000 (equivalent to approximately HK\$6,129,000)) was called and paid up. Since the commitment period ended on 31 December 2011, the remaining US\$31,000 (equivalent to approximately HK\$243,000) (2016: US\$145,000 (equivalent to approximately HK\$1,133,000)) would only be payable in limited situations stipulated in the master agreement.

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 38. EVENTS AFTER THE REPORTING PERIOD

There are no important events affecting the Group that have occurred since the end of 31 December 2017.

## 39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY

	<i>Notes</i>	<b>2017</b> <i>HK\$'000</i>	2016 <i>HK\$'000</i>
<b>Non-current assets</b>			
Investments in subsidiaries	16	<b>84,340</b>	84,340
<b>Current assets</b>			
Deposits, prepayments and other debtors		<b>210</b>	210
Amounts due from subsidiaries		<b>156,094</b>	147,712
Tax receivable		–	39
Bank balances and cash		<b>1,047</b>	830
		<b>157,351</b>	148,791
<b>Current liabilities</b>			
Accrued charges and other creditors		<b>2,617</b>	1,737
Amounts due to subsidiaries		<b>98,146</b>	107,845
Dividends payable		<b>7,249</b>	7,187
		<b>108,012</b>	116,769
<b>Net current assets</b>		<b>49,339</b>	32,022
<b>Total assets less current liabilities</b>		<b>133,679</b>	116,362
<b>Non-current liabilities</b>			
Provision for directors' retirement benefits		<b>3,715</b>	3,020
<b>NET ASSETS</b>		<b>129,964</b>	113,342
<b>Capital and reserves</b>			
Share capital	27	<b>15,582</b>	15,582
Share premium and reserves	39(a)	<b>114,382</b>	97,760
<b>TOTAL EQUITY</b>		<b>129,964</b>	113,342

Approved and authorised for issue by the Board of Directors on 27 March 2018 and signed on its behalf by

GAN Wee Sean  
Director

GAN Fock Wai, Stephen  
Director

# Notes to the Consolidated Financial Statements

Year ended 31 December 2017

## 39. STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

### 39(a) Share premium and reserves

	Share premium HK\$'000	Contributed surplus HK\$'000	Proposed dividends HK\$'000	Retained profits HK\$'000	Total HK\$'000
At 1 January 2016	21,997	67,708	17,452	(6,546)	100,611
Profit for the year	-	-	-	36,104	36,104
Transactions with owners:					
<i>Distributions to owners</i>					
Interim dividends declared	-	-	-	(21,503)	(21,503)
Final dividends proposed	-	-	17,452	(17,452)	-
2015 final dividend transferred to dividends payable	-	-	(17,452)	-	(17,452)
<b>At 31 December 2016</b>	<b>21,997</b>	<b>67,708</b>	<b>17,452</b>	<b>(9,397)</b>	<b>97,760</b>
<b>At 1 January 2017</b>	<b>21,997</b>	<b>67,708</b>	<b>17,452</b>	<b>(9,397)</b>	<b>97,760</b>
Profit for the year	-	-	-	56,045	56,045
Transactions with owners:					
<i>Distributions to owners</i>					
Interim dividends declared	-	-	-	(21,971)	(21,971)
Final dividend and special dividend proposed	-	-	24,308	(24,308)	-
2016 final dividends transferred to dividends payable	-	-	(17,452)	-	(17,452)
<b>At 31 December 2017</b>	<b>21,997</b>	<b>67,708</b>	<b>24,308</b>	<b>369</b>	<b>114,382</b>

The contributed surplus of the Company represents the difference between the nominal value of the Company's shares allotted on 28 November 1991 and the consolidated net assets of the subsidiaries then acquired.

Under the Companies Act 1981 of Bermuda (as amended), the contributed surplus of the Company is available for distribution to shareholders. However, the Company cannot declare or pay a dividend, or make a distribution out of contributed surplus if there are reasonable grounds for believing that:

- (i) the Company is, or would after the payment be, unable to pay its liabilities as they become due; or
- (ii) the realisable value of its assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

At the end of the reporting period, the Company's reserves available for distribution to owners of the Company are as follows:

	2017 HK\$'000	2016 HK\$'000
Contributed surplus	67,708	67,708
Retained profits	24,677	8,055
	<b>92,385</b>	<b>75,763</b>

# Five-Year Financial Summary

Year ended 31 December 2017

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	For the year ended 31 December				
	2013 HK\$'000	2014 HK\$'000	2015 HK\$'000	2016 HK\$'000	2017 HK\$'000
<b>Turnover</b>	160,993	186,343	181,872	182,604	<b>178,269</b>
Profit before taxation	79,735	158,342	73,673	73,903	<b>112,903</b>
Taxation	(8,855)	(11,877)	(12,659)	(12,704)	<b>(10,314)</b>
<b>Profit after taxation</b>	70,880	146,465	61,014	61,199	<b>102,589</b>
Dividends	48,046	55,836	38,955	38,955	<b>46,279</b>
<b>Earnings per share</b>	27.3 cents	56.4 cents	19.6 cents	19.6 cents	<b>32.9 cents</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	At 31 December				
	2013 HK\$'000	2014 HK\$'000	2015 HK\$'000	2016 HK\$'000	2017 HK\$'000
Non-current assets	566,827	643,810	635,985	610,893	<b>708,785</b>
Net current assets	12,645	47,046	68,719	94,739	<b>126,283</b>
Non-current liabilities	(62,617)	(68,224)	(80,314)	(72,120)	<b>(86,560)</b>
	516,855	622,632	624,390	633,512	<b>748,508</b>
Share capital	12,985	12,985	15,582	15,582	<b>15,582</b>
Share premium and reserves	503,870	609,647	608,808	617,930	<b>732,926</b>
	516,855	622,632	624,390	633,512	<b>748,508</b>

# Property Portfolio

Year ended 31 December 2017

## INVESTMENT PROPERTIES

	Location	Tenure	Approximate floor area	Type	Group's interest (%)
1.	12th Floor Grand Building, Nos. 15-18, Connaught Road Central, Hong Kong	Two leases for 999 years respectively from 6 December 1899 and 24 December 1898	2,905 sq.ft.	Commercial	100
2.	7th Floor Lippo Leighton Tower No. 103 Leighton Road Causeway Bay Hong Kong	Lease for 982 years from 25 June 1860	3,880 sq.ft.	Commercial	100
3.	13th Floor in Block B North Point Mansion (Part) Nos. 692-702 King's Road and Nos. 27-29 Healthy Street East, Hong Kong	Lease for 75 years from 20 March 1933, renewable for another 75 years	905 sq.ft.	Residential	100
4.	Flat A on 4th Floor Hennessy Apartments No. 48 Percival Street Hong Kong	Lease for 982 years from 25 June 1860	715 sq.ft.	Residential	100
5.	No. 30 Kallang Pudding Road No. 03-07 Valiant Industrial Building Singapore, 349312	Freehold	323 sq.m.	Industrial	100
6.	Princess Court 47-63 Queensway London, W2, United Kingdom	Freehold	7,241 sq.ft.	Commercial/ Residential	100

## LEASEHOLD LAND AND BUILDINGS

	Location	Tenure	Approximate floor area	Type	Group's interest (%)
1.	Roof of No. 84 Hing Fat Street Hong Kong	Lease for 75 years from 15 May 1916, renewable for another 75 years	3,080 sq.ft.	Commercial	100
2.	11th Floor 200 Gloucester Road Wan Chai Hong Kong	Lease for 99 years from 26 December 1928, renewable for another 99 years	7,388 sq. ft	Commercial	100
3.	Units 1 to 13 on 2nd Floor Paramount Building No. 12 Ka Yip Street Chai Wan Hong Kong	Lease from 29 May 1987 to 30 June 2047	31,444 sq.ft.	Industrial	100
4.	Car parking Space Nos. 13 and 14 on 1st Floor Paramount Building No. 12 Ka Yip Street Chai Wan Hong Kong	Lease from 29 May 1987 to 30 June 2047	133 sq.ft.	Carpark	100